# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report: February 20, 2014 (Date of earliest event reported)

Commission File No.: 0-25969

# RADIO ONE, INC.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation or organization)

**52-1166660** (I.R.S. Employer Identification No.)

1010 Wayne Avenue 14th Floor Silver Spring, Maryland 20910 (Address of principal executive offices)

(301) 429-3200

Registrant's telephone number, including area code

teck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following ovisions:
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## ITEM 2.02. Results of Operations and Financial Condition.

The Company also issued a press release setting forth the results for its quarter ended December 31, 2013. A copy of the press release is attached as Exhibit 99.1.

ITEM 9.01. Financial Statements and Exhibits.

(c) Exhibits

**Exhibit Number Description** 

99.1 Press release dated February 20, 2014: Radio One, Inc. Reports Fourth Quarter Results.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### RADIO ONE, INC.

/s/ Peter D. Thompson Peter D. Thompson Chief Financial Officer and Principal Accounting Officer

February 25, 2014

# **NEWS RELEASE**

February 20, 2014 FOR IMMEDIATE RELEASE Washington, DC

Contact: Peter D. Thompson, EVP and CFO (301) 429-4638

## RADIO ONE, INC. REPORTS FOURTH QUARTER RESULTS

Washington, DC: - Radio One, Inc. (NASDAQ: ROIAK and ROIA) today reported its results for the quarter ended December 31, 2013. Net revenue was approximately \$111.6 million, an increase of 5.4% from the same period in 2012. Station operating income! was approximately \$39.1 million, an increase of 9.9% from the same period in 2012. The Company reported operating income of approximately \$17.4 million compared to operating income of approximately \$14.6 million for the same period in 2012. Net loss was approximately \$16.4 million or \$0.35 per share compared to net loss of \$17.2 million or \$0.34 per share, for the same period in 2012.

Alfred C. Liggins, III, Radio One's CEO and President stated, "Our core radio business remains very robust: excluding political advertising, revenue for our combined radio and Reach Media segments increased approximately 5.0% over Q4 2012. Consolidated net revenue excluding political increased 10.6% over Q4 2012. I was pleased that once again we delivered a double digit increase in Consolidated Adjusted EBITDA<sup>2</sup>, which increased 10% year over year, and that our Interactive division achieved profitability on an Adjusted EBITDA basis for both the fourth quarter and the full year."

-MORE-

# PAGE 2 - RADIO ONE, INC. REPORTS FOURTH QUARTER RESULTS

# RESULTS OF OPERATIONS

	Three Months En	ded December 31,	Year Ended D	ecember 31,
	2013	2012	2013	2012
		(as adjusted) <sup>3</sup>		(as adjusted)3
STATEMENT OF OPERATIONS	(unau	idited)	(unaud	lited)
	(in thousands, e	xcept share data)	(in thousands, ex	cept share data)
NET REVENUE	\$ 111,595	\$ 105,885	\$ 448,700	\$ 424,573
OPERATING EXPENSES	27 272	20.204	120.021	125.074
Programming and technical, excluding stock-based compensation	37,372	39,394	138,021	135,974
Selling, general and administrative, excluding stock-based compensation	35,074	30,881	145,218	137,776
Corporate selling, general and administrative, excluding stock-based compensation	12,445 46	11,350 44	39,552 191	40,353
Stock-based compensation Depreciation and amortization	9,270	9,615	37.870	38,777
Impairment of long-lived assets	9,270	9,013	14,880	313
Total operating expenses	94.207	91.284	375,732	353,364
1 6 1				
Operating income INTEREST INCOME	17,388	14,601 93	72,968	71,209
INTEREST INCOME INTEREST EXPENSE	80		245 89.196	248 90.797
OTHER (INCOME) EXPENSE, net	22,386 (208)	22,213	(307)	1,357
	(208)	)	(307)	1,337
Loss before provision for income taxes, noncontrolling interest in income of	(4.710)	(7.502)	(15 (70)	(20, (07)
subsidiaries and (loss) income from discontinued operations PROVISION FOR INCOME TAXES	(4,710) 8,921	, , ,		(20,697)
		7,421	28,719	33,235
Net loss from continuing operations	(13,631)	, , ,	, , ,	(53,932)
(LOSS) INCOME FROM DISCONTINUED OPERATIONS, net of tax	(8)			(184)
CONSOLIDATED NET LOSS	(13,639)	, , ,		(54,116)
NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS	2,801	2,086		12,749
CONSOLIDATED NET LOSS ATTRIBUTABLE TO COMMON STOCKHOLDERS	\$ (16,440)	\$ (17,227)	(61,981)	\$ (66,865)
AMOUNTS ATTRIBUTABLE TO COMMON STOCKHOLDERS				
NET LOSS FROM CONTINUING OPERATIONS	\$ (16,432)	) \$ (17,099)	\$ (62,866)	\$ (66,681)
(LOSS) INCOME FROM DISCONTINUED OPERATIONS, net of tax	(8)	(128)	885	(184)
CONSOLIDATED NET LOSS ATTRIBUTABLE TO COMMON STOCKHOLDERS	\$ (16,440)	\$ (17,227)	(61,981)	\$ (66,865)
Weighted average shares outstanding - basic <sup>4</sup>	47,441,175	50,042,751	48,370,195	50,015,252
Weighted average shares outstanding - diluted <sup>5</sup>	47,441,175	50,042,751	48,370,195	50,015,252

# PAGE 3 – RADIO ONE, INC. REPORTS FOURTH QUARTER RESULTS

	Thr		e Months Ended December 31.		Year Ended De	December 31,	
	_	2013	2012	-	2013	2012	
		2013		-	2013		
			(as adjusted) <sup>3</sup>	-	<del></del>	(as adjusted) <sup>3</sup>	
PER SHARE DATA - basic and diluted:		(unauc	'	_	(unaud		
	(in		xcept per share		(in thousands, ex		
		dat	a)		data	1)	
Net loss from continuing operations (basic)	\$	(0.35)		,	\ /	$\S \qquad (1.33)$	
(Loss) income from discontinued operations, net of tax (basic)		(0.00)	(0.00	) _	0.02	(0.00)	
Consolidated net loss attributable to common stockholders (basic)	\$	(0.35)	\$ (0.34)	) \$	(1.28) 5	(1.34) *	
Net loss from continuing operations (diluted)	\$	(0.35)	\$ (0.34)	) \$	(1.30) 5	\$ (1.33)	
(Loss) income from discontinued operations, net of tax (diluted)	Ψ	(0.00)	(0.00	, .	0.02	(0.00)	
Consolidated net loss attributable to common stockholders (diluted)	\$	(0.35)		_			
Consolidated liet loss attitudable to confinion stockholders (diluted)	φ	(0.33)	\$ (0.54	) 4	(1.28)	(1.54)	
ADVECTOR OFFICE DATE							
SELECTED OTHER DATA							
Station operating income <sup>1</sup>	\$	39,149				,	
Station operating income margin (% of net revenue)		35.1%	33.6	%	36.9%	35.5%	
Station operating income reconciliation:							
	Φ.	(1.6.4.40)	Φ (17.227	\	((1,001))	166065)	
Consolidated net loss attributable to common stockholders	\$	(16,440)	\$ (17,227)	) \$	(61,981)	(66,865)	
Add back non-station operating income items included in consolidated net loss:		(0.0)	(0.0)		(2.1.5)	(2.10)	
Interest income		(80)	(93)	,	(245)	(248)	
Interest expense		22,386	22,213		89,196	90,797	
Provision for income taxes		8,921	7,421		28,719	33,235	
Corporate selling, general and administrative expenses		12,445	11,350		39,552	40,353	
Stock-based compensation		46	44		191	171	
Other (income) expense, net		(208)	73		(307)	1,357	
Depreciation and amortization		9,270	9,615		37,870	38,777	
Noncontrolling interest in income of subsidiaries		2,801	2,086		18,471	12,749	
Impairment of long-lived assets		-	-		14,880	313	
Loss (income) from discontinued operations, net of tax		8	128	_	(885)	184	
Station operating income	\$	39,149	\$ 35,610	\$	165,461	\$ 150,823	
Adjusted EBITDA <sup>2</sup>	\$	26,704	\$ 24,260	\$	125,909	\$ 110,470	
		ĺ	ĺ		ĺ	ĺ	
Adjusted EBITDA reconciliation:							
Consolidated net loss attributable to common stockholders	\$	(16,440)	\$ (17,227)	) \$	(61,981)	(66,865)	
Interest income		(80)	(93	)	(245)	(248)	
Interest expense		22,386	22,213		89,196	90,797	
Provision for income taxes		8,921	7,421		28,719	33,235	
Depreciation and amortization		9,270	9,615		37,870	38,777	
EBITDA	\$	24,057	\$ 21,929	\$	93,559	95,696	
Stock-based compensation		46	44		191	171	
Other (income) expense, net		(208)	73		(307)	1.357	
Noncontrolling interest in income of subsidiaries		2,801	2,086		18,471	12,749	
Impairment of long-lived assets		-	_,000		14,880	313	
Loss (income) from discontinued operations, net of tax		8	128		(885)	184	
Adjusted EBITDA	S	26,704	\$ 24,260	\$		\$ 110,470	
. Injusted EDITOTI	Ψ	20,70-	Ψ 2π,200	4	, 123,707	110,770	

<sup>\*</sup> Per share amounts do not add due to rounding

#### PAGE 4 - RADIO ONE, INC. REPORTS FOURTH QUARTER RESULTS

		ember 31, 2013 audited) (in thou	-	cember 31, 2012
SELECTED BALANCE SHEET DATA:				
Cash and cash equivalents	\$	56,676	\$	57,255
Intangible assets, net		1,147,017		1,202,562
Total assets		1,414,355		1,460,195
Total debt (including current portion)		815,635		818,718
Total liabilities		1,117,381		1,092,844
Total equity		284,975		354,498
Redeemable noncontrolling interest		11,999		12,853
Noncontrolling interest		207,026		210,698
	C	Current		
	Α	mount	A	pplicable
	Out	tstanding	In	terest Rate
	(in tl	housands)		
SELECTED LEVERAGE DATA:				
Senior bank term debt, net of original issue discount of approximately \$3.9 million (subject to variable rates) (a)	\$	369,601		7.50%
$12\frac{1}{2}\%/15\%$ senior subordinated notes (fixed rate)		327,034		12.50%
10% Senior Secured TV One Notes due March 2016 (fixed rate)		119,000		10.00%

<sup>(</sup>a) Subject to variable Libor plus a spread currently at 7.50% and incorporated into the applicable interest rate set forth above.

#### **Cautionary Note Regarding Forward-Looking Statements**

This press release includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements represent management's current expectations and are based upon information available to Radio One at the time of this release. These forward-looking statements involve known and unknown risks, uncertainties and other factors, some of which are beyond Radio One's control, that may cause the actual results to differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements. Important factors that could cause actual results to differ materially are described in Radio One's reports on Forms 10-K/A, 10-K, 10-Q/A, 10-Q, 8-K and other filings with the Securities and Exchange Commission (the "SEC"). Radio One does not undertake any duty to update any forward-looking statements.

#### PAGE 5 -- RADIO ONE, INC. REPORTS FOURTH QUARTER RESULTS

Net revenue increased to approximately \$111.6 million for the quarter ended December 31, 2013, from approximately \$105.9 million for the same period in 2012, an increase of 5.4%. Net revenue from the radio business, including Reach Media, decreased 2.2% for the quarter ended December 31, 2013, compared to the same period in 2012 due to tough political comparatives. Excluding political, revenue for our combined radio and Reach Media segments, increased 5.0% for the fourth quarter compared to the same quarter 2012 to approximately \$66.4 million from approximately \$63.2 million. Excluding political, consolidated net revenue increased 10.6% for the fourth quarter compared to the same quarter 2012 to approximately \$111.0 million from approximately \$100.4 million. We recognized approximately \$38.0 million of revenue from our cable television segment during the three months ended December 31, 2013, compared to approximately \$33.5 million for the same period in 2012, the increase due primarily from an increase in advertising sales. Finally, net revenues for our internet business increased 54.6% for the three months ended December 31, 2013, compared to the same period in 2012 due to growth in advertising and studio services, where Interactive One provides services to other publishers.

Operating expenses, excluding depreciation and amortization, stock-based compensation and impairment of long-lived assets, increased to approximately \$84.9 million for the quarter ended December 31, 2013, up 4.0% from the approximately \$81.6 million incurred for the comparable quarter in 2012. TV One incurred higher selling, general and administrative expenses related to higher marketing and promotional expenses to advertise and promote various TV One shows in addition to a higher intercompany management fee paid to Radio One. During the fourth quarter of 2012, there were no new shows to promote. This increase in expense was partially offset by a decrease in programming and technical expenses, primarily related to lower content amortization incurred by TV One for the quarter ended December 31, 2013 compared to the same period in 2012. The decrease in TV One content amortization is a result of accelerated amortization of programming content that was recorded in the prior period.

Depreciation and amortization expense decreased to approximately \$9.3 million compared to approximately \$9.6 million for the quarters ended December 31, 2013 and 2012, respectively, a decrease of 3.6%. The decrease was due to the completion of depreciation and amortization for certain assets.

Interest expense increased marginally to approximately \$22.4 million for the quarter ended December 31, 2013, compared to approximately \$22.2 million for the same period in 2012. The Company made cash interest payments of approximately \$21.0 million for the quarter ended December 31, 2013 compared to cash interest payments of approximately \$21.3 million for the quarter ended December 31, 2012.

The provision for income taxes for the quarter ended December 31, 2013 was approximately \$8.9 million compared to approximately \$7.4 million for the comparable period in 2012, primarily attributable to the recognition of deferred tax expense associated with indefinite-lived intangible assets. Because our income tax expense does not have a correlation to our pre-tax earnings, changes in those earnings can have a significant impact on the income tax expense we recognize. As a result, we believe the actual effective tax rate best represents the estimated effective rate for the three month periods ended December 31, 2013 and 2012. The Company paid \$53,000 and \$187,000 in taxes for the quarters ended December 31, 2013 and 2012, respectively.

The increase in noncontrolling interests in income of subsidiaries is due primarily to greater net income generated by TV One and Reach Media during the three months ended December 31, 2013, compared to the 2012 period.

Other pertinent financial information includes capital expenditures of approximately \$2.0 million and \$2.9 million for the quarter ended December 31, 2013 and 2012, respectively. The Company received dividends in the amount of approximately \$4.1 million for the quarter ended December 31, 2013, and approximately \$22.6 million for the year ended December 31, 2013. The Company did not receive dividends for the quarter ended December 31, 2012, and received approximately \$8.1 million in dividends for the year ended December 31, 2012. As of December 31, 2013, the Company had total debt (net of cash balances) of approximately \$759.0 million. The Company's cash and cash equivalents by segment are as follows: Radio and Internet, approximately \$27.6 million; Reach Media, approximately \$5.9 million; and Cable Television, approximately \$23.2 million. In addition to cash and cash equivalents, the Cable Television segment also has short-term investments of approximately \$2.3 million and long-term investments of \$170,000. There were no stock repurchases made during the quarter ended December 31, 2013. During the year ended December 31, 2013, the Company repurchased 2,630,574 shares of Class D common stock in the amount of \$5,397,734 and 32,669 shares of Class A common stock in the amount of \$70,986. There were no stock repurchases made during the quarter or year ended December 31, 2012.

#### PAGE 6 - RADIO ONE, INC. REPORTS FOURTH QUARTER RESULTS

#### Other Matters

As previously announced, the Company closed a private offering of \$335.0 million aggregate principal amount of 9.25% senior subordinated notes due 2020 (the "Notes") on February 10, 2014. The Notes were offered at an original issue price of 100.00% plus accrued interest from February 10, 2014. The Notes will mature on February 15, 2020. Interest on the Notes accrues at the rate of 9.25% per annum and is payable semiannually in arrears on February 15 and August 15, commencing on August 15, 2014. The Notes are guaranteed by certain of the Company's existing and future domestic subsidiaries and any other subsidiaries that guarantee the existing senior credit facility or any of the Issuer's other syndicated bank indebtedness or capital markets securities.

The Company is using the net proceeds from the offering to repurchase or otherwise redeem all of the amounts currently outstanding under its 12.5%/15.0% Senior Subordinated Notes due 2016 (the "2016 Notes") and to pay the related accrued interest, premiums, fees and expenses associated therewith.

The Notes and the related guarantees were offered only to "qualified institutional buyers" pursuant to Rule 144A under the Securities Act and to certain persons outside of the United States in compliance with Regulation S under the Securities Act. The Notes and the related guarantees have not been registered under the Securities Act, or the securities laws of any state or other jurisdiction, and may not be offered or sold in the United States without registration or an applicable exemption from the Securities Act and applicable state securities or blue sky laws and foreign securities laws.

Finally, as also previously announced, on February 10, 2014 (the "Early Settlement Date"), the Company closed upon early settlement of its cash tender offer (the "Tender Offer") to purchase any and all of its outstanding 2016 Notes. The Tender Offer included a concurrent consent solicitation (the "Consent Solicitation") soliciting consents from holders of the 2016 Notes to certain amendments to the Indenture, dated as of November 24, 2010, by and among the Company, the guarantors party thereto, and Wilmington Trust Company, as trustee (the "Trustee"), pursuant to which the 2016 Notes were issued (as amended and supplemented, the "Indenture") and related provisions of the 2016 Notes, that eliminated substantially all of the restrictive covenants and certain events of default.

As reported by D.F. King & Co., Inc., the tender agent and information agent, as of February 10, 2014, tenders and corresponding consents were delivered with respect to \$207,151,189 aggregate principal amount of the 2016 Notes, which 2016 Notes had been validly tendered and not validly withdrawn as of 5:00 p.m., New York City time on February 7, 2014 (the "Early Tender Time"). As a result, the requisite consents were obtained with respect to all of the Indenture amendments.

In conjunction with receiving the requisite consents, the Company, the guarantors party thereto, and the Trustee executed a third supplemental indenture with respect to the Indenture (the "Third Supplemental Indenture") effecting the amendments to eliminate substantially all of the restrictive covenants and certain events of default. The Third Supplemental Indenture became operative upon acceptance of the 2016 Notes for purchase by the Company on the Early Settlement Date pursuant to the terms and conditions described in the Offer Documents (as defined below).

As previously announced, the Tender Offer will expire at 11:59 p.m. New York City time on February 24, 2014, unless the Tender Offer is extended or earlier terminated (the "Expiration Time"). Under the terms of the Tender Offer, holders of the 2016 Notes who validly tender and do not validly withdraw their 2016 Notes and consents after the Early Tender Time but prior to the Expiration Time will receive an amount equal to \$977.50 per \$1,000.00 in principal amount of Notes validly tendered. Holders whose 2016 Notes are purchased in the Tender Offer will also be paid accrued and unpaid interest from the most recent interest payment date on the Notes to, but not including, the applicable settlement date. Holders may not tender their 2016 Notes in the Tender Offer without delivering their consents under the Consent Solicitation, and holders may not deliver their consents under the Consent Solicitation without tendering their 2016 Notes pursuant to the Tender Offer.

Any 2016 Notes not tendered and purchased pursuant to the Tender Offer will remain outstanding until redeemed as described below and the holders thereof will be bound by the amendments contained in the Third Supplemental Indenture eliminating substantially all restrictive covenants, certain events of default and certain related provisions contained in the Indenture even though they have not consented to the amendments.

#### PAGE 7 -- RADIO ONE, INC. REPORTS FOURTH QUARTER RESULTS

Immediately following the Early Settlement Date, \$119,883,421 aggregate principal amount of 2016 Notes remained outstanding. The Company has given the required notice under the Indenture to redeem any 2016 Notes that remain outstanding at a redemption price equal to \$1,000.00 for each \$1,000 principal amount of 2016 Notes in accordance with the Indenture.

Nothing in this press release constitutes a notice of redemption under the optional redemption provisions of the Indenture, nor does it constitute an offer to sell, or a solicitation of an offer to buy, any security. No offer, solicitation, or sale will be made in any jurisdiction in which such an offer, solicitation, or sale would be unlawful.

The complete terms and conditions of the Tender Offer and Consent Solicitation are set forth in an Offer to Purchase and Consent Solicitation Statement dated January 27, 2014 and the related Consent and Letter of Transmittal (the "Offer Documents") that were sent to holders of the 2016 Notes. In any jurisdiction where the laws require the Tender Offer and Consent Solicitation to be made by a licensed broker or dealer, the Tender Offer and Consent Solicitation will be deemed made on behalf of the Company by Credit Suisse Securities (USA) LLC, or one or more registered brokers or dealers under the laws of such jurisdiction.

The Company's obligation to accept for purchase and to pay for 2016 Notes validly tendered and not validly withdrawn and consents validly delivered, and not validly revoked, pursuant to the Tender Offer and Consent Solicitation, was subject to and conditioned upon the satisfaction of or, where applicable, the Company's waiver of, certain conditions, including a financing condition. As of February 10, 2014, those conditions had been satisfied and the 2016 Notes validly tendered and not validly withdrawn as of the Early Tender Time were accepted for purchase by the Company.

Credit Suisse Securities (USA) LLC acted as dealer manager and solicitation agent for the Tender Offer and Consent Solicitation. D.F. King & Co., Inc. continues to act as the tender agent and information agent for the Tender Offer and Consent Solicitation. Questions regarding the Tender Offer and Consent Solicitation may be directed to Credit Suisse Securities (USA) LLC at (800) 820-1653 (toll-free) or at (212) 325-2476 (collect). Requests for the Offer Documents may be directed to D.F. King & Co., Inc. at (212) 269-5550 (for bankers and brokers) or (888) 628-9011 (for all others).

#### PAGE 8 - RADIO ONE, INC. REPORTS FOURTH QUARTER RESULTS

#### **Supplemental Financial Information:**

For comparative purposes, the following more detailed, unaudited statements of operations for the three months and year ended December 31, 2013 and 2012, are included. These detailed, unaudited and adjusted statements of operations include certain reclassifications associated with accounting for discontinued operations. These reclassifications had no effect on previously reported net income or loss, or any other previously reported statements of operations, balance sheet or cash flow amounts.

Effective January 1, 2013, the Radio Broadcasting segment contributed the assets and operations of its Syndication One urban programming line-up to the Reach Media segment. We consolidated our syndication operations within Reach Media to leverage that platform to create the leading syndicated radio network targeted to the African-American audience. In connection with the consolidation, we shifted our syndicated programming sales to an internal sales force operating out of Reach Media. Segment data for the three months and year ended December 31, 2012, has been reclassified to conform to the current period presentation.

## PAGE 9 - RADIO ONE, INC. REPORTS FOURTH QUARTER RESULTS

	Three Months Ended December 31, 2013											
						(in thousands	s, un	audited)				
	Co	nsolidated	Br	Radio coadcasting		Reach Media	_	Internet		Cable Television		Corporate/ liminations/ Other
STATEMENT OF OPERATIONS:												
NET REVENUE	\$	111,595	\$	54,646	\$	12,313	\$	8,027	\$	37,966	\$	(1,357)
OPERATING EXPENSES:												
Programming and technical		37,372		10,698		8,212		2,058		18,091		(1,687)
Selling, general and administrative		35,074		20,633		1,468		5,673		8,841		(1,541)
Corporate selling, general and												
administrative		12,445		-		1,006		-		2,485		8,954
Stock-based compensation		46		5		-		-		-		41
Depreciation and amortization		9,270		1,350		292		588		6,552		488
Total operating expenses		94,207		32,686		10,978		8,319		35,969		6,255
Operating income (loss)		17,388		21,960		1,335		(292)		1,997		(7,612)
INTEREST INCOME		80		_		· -				34		46
INTEREST EXPENSE		22,386		356		-		-		3,039		18,991
OTHER INCOME, net		(208)		(18)		-		-		_		(190)
(Loss) income before provision for income taxes, noncontrolling interest in income of subsidiaries and (loss) income from discontinued operations		(4,710)		21,622		1,335		(292)		(1,008)		(26,367)
PROVISION FOR INCOME TAXES		8,921		8,502		419		-		-		-
Net (loss) income from continuing operations		(13,631)		13,120		916		(292)		(1,008)		(26,367)
(LOSS) INCOME FROM DISCONTINUED		(15,051)		10,120		710		(2)2)		(1,000)		(20,507)
OPERATIONS, net of tax		(8)		14		_		(22)		_		_
CONSOLIDATED NET (LOSS) INCOME		(13,639)		13,134		916	_	(314)	_	(1,008)		(26,367)
NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS		2,801		-		-		-		-		2,801
NET (LOSS) INCOME ATTRIBUTABLE												
TO COMMON STOCKHOLDERS	\$	(16,440)	\$	13,134	\$	916	\$	(314)	\$	(1,008)	\$	(29,168)
Adjusted EBITDA <sup>2</sup>	\$	26,704	\$	23,315	\$	1,627	\$	296	\$	8,549	\$	(7,083)

## PAGE 10 - RADIO ONE, INC. REPORTS FOURTH QUARTER RESULTS

		Three Months Ended December 31, 2012										
				(i	n th	ousands, unaud	dited, as adjusted)	3				
	Con	solidated	Radio Broadcasting		Reach Media		Internet		Cable Television		Corporate/ iminations/ Other	
STATEMENT OF OPERATIONS:												
NET REVENUE	\$	105,885	\$	57,341	\$	11,115	\$ 5,193	\$	33,455	\$	(1,219)	
OPERATING EXPENSES:												
Programming and technical		39,394		10,771		7,685	1,452		20,826		(1,340)	
Selling, general and administrative		30,881		21,665		2,092	4,478		2,814		(168)	
Corporate selling, general and												
administrative		11,350		-		2,024	-		1,829		7,497	
Stock-based compensation		44		15		-	-		-		29	
Depreciation and amortization		9,615		1,534		322	778		6,645		336	
Total operating expenses		91,284		33,985		12,123	6,708		32,114		6,354	
Operating income (loss)		14,601		23,356		(1,008)	(1,515)		1,341		(7,573)	
INTEREST INCOME		93		-		1	-		57		35	
INTEREST EXPENSE		22,213		317		-	-		3,039		18,857	
OTHER EXPENSE (INCOME), net		73		(5)					_		78	
(Loss) income before provision for (benefit from) income taxes, noncontrolling interest in income of subsidiaries and loss from discontinued		( <b>7.50</b> 0)				(4.005)	4.545		4.440		(2 < 472)	
operations		(7,592)		23,044		(1,007)	(1,515)		(1,641)		(26,473)	
PROVISION FOR (BENEFIT FROM) INCOME TAXES		7,421		7,739		(318)					<u> </u>	
Net (loss) income from continuing operations		(15,013)		15,305		(689)	(1,515)		(1,641)		(26,473)	
LOSS FROM DISCONTINUED OPERATIONS, net of tax		(128)		(128)		<u>-</u>			<u>-</u>		<u>-</u>	
CONSOLIDATED NET (LOSS) INCOME		(15,141)		15,177		(689)	(1,515)		(1,641)		(26,473)	
NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS		2,086		<u>-</u>		<u>-</u>			<u> </u>		2,086	
NET (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS	\$	(17,227)	\$	15,177	\$	(689)	<u>\$ (1,515)</u>	\$	(1,641)	\$	(28,559)	
Adjusted EBITDA <sup>2</sup>	\$	24,260	\$	24,905	\$	(686)	<u>\$ (737)</u>	\$	7,986	\$	(7,208)	

## PAGE 11 - RADIO ONE, INC. REPORTS FOURTH QUARTER RESULTS

	Year Ended December 31, 2013												
						(in thousands	, una	audited)					
	Consolidated		Consolidated Bro-		Reach Media		Internet		Cable Television			Corporate/ iminations/ Other	
STATEMENT OF OPERATIONS:													
NET REVENUE	\$ 4	148,700	\$	222,544	\$	56,741	\$	25,639	\$	149,472	\$	(5,696)	
OPERATING EXPENSES:													
Programming and technical	1	38,021		43,388		31,215		8,201		60,965		(5,748)	
Selling, general and administrative	1	45,218		84,570		15,230		17,118		30,768		(2,468)	
Corporate selling, general and													
administrative		39,552		-		4,388		-		8,384		26,780	
Stock-based compensation		191		43		-		-		-		148	
Depreciation and amortization		37,870		6,071		1,242		2,490		26,324		1,743	
Impairment of long-lived assets		14,880		14,880		-		-		-		-	
Total operating expenses	3	375,732		148,952		52,075		27,809		126,441		20,455	
Operating income (loss)		72,968		73,592		4,666		(2,170)		23,031		(26,151)	
INTEREST INCOME		245		-		_		-		79		166	
INTEREST EXPENSE		89,196		1,244		-		-		12,156		75,796	
OTHER INCOME, net		(307)		(29)		-		-		-		(278)	
(Loss) income before provision for income taxes, noncontrolling interest in income of subsidiaries and income (loss) from discontinued operations PROVISION FOR INCOME TAXES		(15,676) 28,719		72,377 26,800		4,666 1,919		(2,170)		10,954		(101,503)	
Net (loss) income from continuing		20,717	_	20,000	_	1,717	_				_		
operations		(44,395)		45,577		2,747		(2,170)		10,954		(101,503)	
INCOME (LOSS) FROM DISCONTINUED OPERATIONS, net of tax		885		907		<u> </u>		(22)					
CONSOLIDATED NET (LOSS) INCOME	(	(43,510)		46,484		2,747		(2,192)		10,954		(101,503)	
NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS		18,471		<u> </u>		<u>-</u>		<u>-</u>				18,471	
NET (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS	\$	(61,981)	\$	46,484	\$	2,747	\$	(2,192)	\$	10,954	\$	(119,974)	
Adjusted EBITDA <sup>2</sup>	\$ 1	25,909	\$	94,586	\$	5,908	\$	320	\$	49,355	\$	(24,260)	

## PAGE 12 - RADIO ONE, INC. REPORTS FOURTH QUARTER RESULTS

	Year Ended December 31, 2012											
	(in thousands, unaudited, as adjusted) <sup>3</sup>											
STATEMENT OF OPERATIONS:	Cor	solidated	Bro	Radio padcasting		Reach Media	Internet	_	Cable Television		Corporate/ liminations/ Other	
NET REVENUE	\$	424,573	\$	223,404	\$	55,154	\$ 19,85	2	\$ 131,178	\$	(5,015)	
OPERATING EXPENSES:	Ψ	727,575	Ψ	223,404	Ψ	33,134	Ψ 17,03	_	Ψ 151,170	Ψ	(5,015)	
Programming and technical		135,974		43,733		30,990	7,63	6	58,094		(4,479)	
Selling, general and administrative		137,776		86,043		14,928	13,54		24,768		(1,506)	
Corporate selling, general and		ĺ		ĺ		ĺ	,		,			
administrative		40,353		_		8,250		_	8,499		23,604	
Stock-based compensation		171		67		_		-	· -		104	
Depreciation and amortization		38,777		6,308		1,302	3,21	0	26,864		1,093	
Impairment of long-lived assets		313		313		-		-	-		-	
Total operating expenses		353,364		136,464		55,470	24,38	9	118,225		18,816	
Operating income (loss)		71,209		86,940		(316)	(4,53	7)	12,953		(23,831)	
INTEREST INCOME		248		_		5	· · ·	_	106		137	
INTEREST EXPENSE		90,797		853		-		-	12,156		77,788	
OTHER EXPENSE (INCOME), net		1,357		(15)		=		-	605		767	
(Loss) income before provision for (benefit from) income taxes, noncontrolling interest in income of subsidiaries and loss from discontinued operations		(20,697)		86,102		(311)	(4,53	7)	298		(102,249)	
PROVISION FOR (BENEFIT FROM)				ĺ								
INCOME TAXES		33,235		33,935		(700)		-	-		-	
Net (loss) income from continuing operations		(53,932)		52,167		389	(4,53	7)	298		(102,249)	
LOSS FROM DISCONTINUED				ĺ								
OPERATIONS, net of tax		(184)		(184)		-		-	-		-	
CONSOLIDATED NET (LOSS) INCOME		(54,116)		51,983		389	(4,53	7)	298		(102,249)	
NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS		12,749		_		-	,	_	-		12,749	
NET (LOSS) INCOME ATTRIBUTABLE												
TO COMMON STOCKHOLDERS	\$	(66,865)	\$	51,983	\$	389	\$ (4,53	<u>7</u> )	\$ 298	\$	(114,998)	
Adjusted EBITDA <sup>2</sup>	\$	110,470	\$	93,628	\$	986	\$ (1,32	7)	\$ 39,817	\$	(22,634)	

#### PAGE 13 - RADIO ONE, INC. REPORTS FOURTH QUARTER RESULTS

Radio One, Inc. will hold a conference call to discuss its results for fourth quarter of 2013, as well as full year 2013. This conference call is scheduled for Thursday, February 20, 2014 at 10:00 a.m. EST. To participate on this call, U.S. callers may dial toll-free 1-800-230-1085; international callers may dial direct (+1) 612-332-0107.

A replay of the conference call will be available from 12:00 p.m. EST February 20, 2014 until 11:59 p.m. EST February 22, 2014. Callers may access the replay by calling 1-800-475-6701; international callers may dial direct (+1) 320-365-3844. The replay Access Code is 316355. Access to live audio and a replay of the conference call will also be available on Radio One's corporate website at <a href="http://www.radio-one.com/">http://www.radio-one.com/</a>. The replay will be made available on the website for seven days after the call.

Radio One, Inc., together with its subsidiaries (<a href="http://www.radio-one.com/">http://www.radio-one.com/</a>), is a diversified media company that primarily targets African-American and urban consumers. The Company is one of the nation's largest radio broadcasting companies, currently owning and/or operating 53 broadcast stations located in 16 urban markets in the United States. Through its controlling interest in Reach Media, Inc. (<a href="http://www.blackamericaweb.com/">http://www.blackamericaweb.com/</a>), the Company also operates syndicated programming including the Tom Joyner Moming Show, the <a href="https://www.blackamericaweb.com/">https://www.blackamericaweb.com/</a>), the Company also operates syndicated programming including the Tom Joyner Moming Show, the <a href="https://www.blackamericaweb.com/">https://www.blackamericaweb.com/</a>), and the <a href="https://www.blackamericaweb.com/">Reverend Al Sharpton Show</a>. Beyond its core radio broadcasting franchise, Radio One owns Interactive One (<a href="https://www.interactiveone.com/">https://www.interactiveone.com/</a>), an online platform serving the African-American community through social content, news, including News One, UrbanDaily, HelloBeautiful and social networking websites, including BlackPlanet and MiGente. In addition, the Company owns a controlling interest in TV One, LLC (<a href="https://www.tvoneonline.com/">https://www.tvoneonline.com/</a>), a cable/satellite network programming primarily to African-Americans.

#### Notes:

- "Station operating income" consists of net loss before depreciation and amortization, corporate expenses, stock-based compensation, equity in income of affiliated company, income taxes, noncontrolling interest in income (loss) of subsidiaries, interest expense, impairment of long-lived assets, other (income) expense, loss (gain) on retirement of debt, (income) loss from discontinued operations, net of tax, interest income and gain on purchase of affiliated company. Station operating income is not a measure of financial performance under generally accepted accounting principles. Nevertheless station operating income is a significant basis used by our management to measure the operating performance of our stations within the various markets because station operating income provides helpful information about our results of operations apart from expenses associated with our fixed assets and long-lived intangible assets, income taxes, investments, debt financings and retirements, overhead, stock-based compensation, impairment charges, and asset sales. Our measure of station operating income may not be comparable to similarly titled measures of other companies as our definition includes the results of all four segments (Radio Broadcasting, Reach Media, Internet and Cable Television). Station operating income does not purport to represent operating income or cash flow from operating activities, as those terms are defined under generally accepted accounting principles, and should not be considered as an alternative to those measurements as an indicator of our performance. A reconciliation of net income (loss) to station operating income has been provided in this release.
- "Adjusted EBITDA" consists of net loss plus (1) depreciation, amortization, income taxes, interest expense, noncontrolling interest in income of subsidiaries, impairment of long-lived assets, stock-based compensation, loss on retirement of debt, loss from discontinued operations, net of tax, less (2) equity in income of affiliated company, other income, interest income, gain on retirement of debt and gain on purchase of affiliated company. Net income before interest income, interest expense, income taxes, depreciation and amortization is commonly referred to in our business as "EBITDA." Adjusted EBITDA and EBITDA are not measures of financial performance under generally accepted accounting principles. However, we believe Adjusted EBITDA is often a useful measure of a company's operating performance and is a significant basis used by our management to measure the operating performance of our business because Adjusted EBITDA excludes charges for depreciation, amortization and interest expense that have resulted from our acquisitions and debt financing, our taxes, impairment charges, as well as our equity in (income) loss of our affiliated company, gain on retirements of debt, and any discontinued operations. Accordingly, we believe that Adjusted EBITDA provides useful information about the operating performance of our business, apart from the expenses associated with our fixed assets and long-lived intangible assets, capital structure or the results of our affiliated company. Adjusted EBITDA may not be comparable to similarly titled measures of other companies as our definition includes the results of all four segments (Radio Broadcasting, Reach Media, Internet and Cable Television). Adjusted EBITDA and EBITDA do not purport to represent operating income or cash flow from operating activities, as those terms are defined under generally accepted accounting principles, and should not be considered as alternatives to those measurements as an indicator of our performance. A reconciliation of net income (loss) to EBIT
- 3 Certain reclassifications associated with accounting for discontinued operations have been made to prior period balances to conform to the current presentation. These reclassifications had no effect on any other previously reported or consolidated net income or loss or any other statement of operations, balance sheet or cash flow amounts. Where applicable, these financial statements have been identified as "as adjusted." In addition, certain reclassifications have been made associated with the transfer and consolidation of our syndication operations within Reach Media. These reclassifications occurred between the Radio Broadcasting segment, the Reach Media segment and Corporate/Eliminations/Other.
- 4 For the three months ended December 31, 2013 and 2012, Radio One had 47,441,175 and 50,042,751 shares of common stock outstanding on a weighted average basis (basic), respectively. For the year ended December 31, 2013 and 2012, Radio One had 48,370,195 and 50,015,252 shares of common stock outstanding on a weighted average basis (basic), respectively.
- For the three months ended December 31, 2013 and 2012, Radio One had 47,441,175 and 50,042,751 shares of common stock outstanding on a weighted average basis (fully diluted), for outstanding stock options, respectively. For the year ended December 31, 2013 and 2012, Radio One had 48,370,195 and 50,015,252 shares of common stock outstanding on a weighted average basis (fully diluted), for outstanding stock options, respectively.