SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549
FORM 8-K
CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Date of report (Date of earliest event reported): August 23, 2001
Radio One, Inc.
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

DELAWARE
(State or other jurisdiction of incorporation)

5900 PRINCESS GARDEN PARKWAY
7TH FLOOR
LANHAM, MARYLAND 20706
(Address of Principal Executive Offices, including Zip Code)
(301) 306-1111
(Registrant's Telephone Number, Including Area Code)

Item 7 Financial Statements, Pro Forma Information and Exhibits
The purpose of this Current Report on Form 8-K is to update certain financial statements and pro forma information most recently reported on the Form 8-K filed with the SEC on August 6, 2001 (File No. 000-25969, Film No. 1714323).
(a) Financial statement of businesses acquired.


December 31, 2000
--------- -

| Cash and cash equivalents | \$ | 144,437 | \$ | 893,474 |
| :---: | :---: | :---: | :---: | :---: |
| Accounts receivable, less allowance |  |  |  |  |
| for doubtful accounts of \$462,000 and |  |  |  |  |
| \$352,000, respectively |  | 7,507,210 |  | 6,602,909 |
| Prepaid expenses and other |  | 959,915 |  | 248, 310 |
| Total current assets |  | 8,611,562 |  | 7,744,693 |
| Property and equipment, net |  | 7,679,628 |  | 8,829,222 |
| Intangible assets, net |  | 75, 061, 088 |  | 80,889,744 |
| Other |  | 1,660,002 |  | 1,271,254 |
| Total assets |  | 93, 012, 280 | \$ | 98,734,913 |

## LIABILITIES AND REDEEMABLE COMMON STOCK:

| Current portion of long-term debt | \$ 3,268, 208 | \$ 2,934,836 |
| :---: | :---: | :---: |
| Accounts payable, trade | 1,367,650 | 724,512 |
| Accrued expenses | 2,144,132 | 1,548,640 |
| Accrued interest | 319,691 | 56,168 |
| Other | 457,880 | 20,079 |
| Total current liabilities | 7,557,561 | 5,284,235 |
| Long-term debt | 44,227,537 | 48,245,242 |
| Accrued interest, subordinated debt | 3,573,520 | 3,113,759 |
| Other | 62,351 | 73,260 |
| Total liabilities | 55,420,969 | 56,716,496 |

Commitments and contingencies
Series B redeemable common stock, \$.01 par value,
776,962 shares authorized, issued and outstanding; liquidation value of $\$ 40,000,000$

40, 000, 000
40,000, 000
Series D redeemable common stock, \$.01 par value,
398,794 shares authorized, issued and outstanding;
liquidation value of $\$ 32,347,397$ and $\$ 31,306,027$
at June 30, 2001 and December 31, 2000, respectively
32,347, 397
31,306, 027
STOCKHOLDERS' DEFICIT:
Series A common stock, \$.01 par value, 1,031,429
shares authorized, 1,015,063 issued and outstanding
10,151 10,151
Series C common stock, $\$ .01$ par value, 199,114
shares authorized, none issued or outstanding
Accumulated deficit

| $(34,766,237)$ | $(29,297,761)$ |
| :---: | :---: |
| $(34,756,086)$ | $(29,287,610)$ |
| \$ 93, 012,280 | \$ 98,734,913 |

The accompanying notes are an integral part of the condensed consolidated financial statements.


The accompanying notes are an integral part of the condensed consolidated financial statements.

Blue Chip Broadcasting, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows For the six months ended June 30, 2001 and 2000 (UNAUDITED)

2000

$$
\$ \quad 86,288
$$

-----------
$(822,170)$
$(25,364,907)$
(60, 000)
2,850,000
$(16,549)$
2,533,980
9, 000
$(26,178,077)$

| 1,000,000 |  |
| :---: | :---: |
|  |  |
| $(4,684,333)$ |  |
| $(95,058)$ |  |
|  | - |
|  |  |
| $(3,779,391)$ |  |
| $(749,037)$ |  |
|  | 893,474 |
| \$ | 144,437 |

7,850, 000 30, 000, 000 (11, 412, 333 ) $(191,646)$ $(364,744)$ $(35,761)$
$\qquad$
$25,845,516$
$(246,273)$
1,612,105
\$ 1, 365, 832

The accompanying notes are an integral part of the condensed consolidated financial statements.

## 1. Financial Statements

The December 31, 2000 condensed consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by generally accepted accounting principles. The financial statements included herein have been prepared by the company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Although certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations, the Company believes that the disclosures are adequate to make the information presented not misleading and reflect all adjustments (consisting only of normal recurring adjustments) which are necessary for a fair presentation of results of operations for such periods. Results for interim periods may not be indicative of results for the full year. It is suggested that these condensed consolidated financial statements be read in conjunction with the consolidated financial statements for the year ended December 31, 2000 and the notes thereto included in the Radio One Amendment \#1 to Form 8-K dated April 9, 2001.

## 2. Dispositions and Pending Dispositions

On March 16, 2001, the Company sold the FCC license and certain broadcast assets of WFIA-AM in Louisville, Kentucky for $\$ 1,750,000$. The Company recognized a loss of approximately $\$ 433,000$ related to the sale.

On June 24, 2001, the Company sold the FCC license and certain broadcast assets of WBTF-FM in Lexington, Kentucky for $\$ 1,100,000$ in cash and a note receivable valued at approximately $\$ 397,000$. The Company recognized a loss of approximately $\$ 139,000$ related to the sale.

The Company has a definitive agreement to sell the assets of radio station WLXO-FM in Lexington, Kentucky for $\$ 400,000$. This sale is expected to be completed upon final order from the FCC in the fourth quarter of 2001.

## 3. Subsequent Event - Radio One Merger

On August 10, 2001, the Company and the Company's stockholders completed its merger with Radio One Inc. ("Radio One"). The merger provided for the merger of the Company with and into a wholly owned subsidiary of Radio One. All of the Company's subsidiaries became wholly owned subsidiaries of Radio One. The Company's stockholders received aggregate consideration of \$190,000,000 less the consolidated liabilities of the company and other adjustments as defined in the merger agreement. The net proceeds were paid to the Company in approximately $\$ 81.7$ million of Radio One Class $D$ common stock with the remaining balance paid in cash. This merger is intended to constitute a reorganization under Section 368(a) of the Internal Revenue Code; therefore, any gain attributable to the stock consideration received by the Company's stockholders will not be immediately subject to federal income taxes.

The Company has incurred approximately $\$ 550,000$ in legal and accounting fees related to the merger, of which approximately $\$ 200,000$ were incurred in the second quarter of 2001 and approximately $\$ 425,000$ were incurred during the first six months of 2001. These costs have been expensed as incurred.

## 4. Recently Issued Accounting Pronouncement

In June 2001, the FASB issued Statements of Financial Accounting Standards No. 141, "Business Combinations" ("SFAS 141") and No. 142, "Goodwill and Other Intangible Assets" ("SFAS 142"). SFAS 141, which became effective on July 1, 2001, eliminated the use of pooling of interests for all business combinations initiated after June 29, 2001 and also established specific criteria for the recognition of intangible assets separate from goodwill. SFAS 142 requires that a company no longer amortize the goodwill and intangible assets determined to have an indefinite life and also requires an annual impairment testing of those assets. SFAS 142 must be adopted in the first quarter of the first fiscal year beginning after December 15, 2001. The Company will adopt SFAS 142 on January 1, 2002. The Company is currently evaluating the full impact that SFAS 141 and SFAS 142 will have on its consolidated financial statements, and believe that SFAS 142 could have a material impact on our financial statements as amortization of goodwill and certain other intangible assets represents a significant expense for the Company.
(b) Pro forma financial information.

## UNAUDITED PRO FORMA CONSOLIDATED FINANCIAL INFORMATION

The following unaudited pro forma consolidated financial statements for the year ended December 31, 2000 and the six months ended June 30, 2001 (the "Pro Forma Consolidated Financial Statements") are based on the historical Consolidated Financial Statements of Radio One included in our Annual Report on Form 10-K for the year ended December 31, 2000 which we filed with the SEC on April 2, 2001 (File No. 000-25969, Film No. 1591885) and our Quarterly Report on Form 10-Q for the quarter ended June 30, 2001 which we filed with the SEC on August 14, 2001 (File No. 000-25969, Film No. 1714323).

The pro forma amounts for the year ended December 31, 2000, and the six months ended June 30, 2001, are adjusted to give effect to the following transactions as if they had occurred on January 1, 2000:
. our acquisitions of:
-- WPLY-FM in Philadelphia;
-- Davis Broadcasting (through which we acquired six radio stations: WTHB-AM, WAEG-FM, WAKB-FM, WAEJ-FM and WFXA-FM in Augusta, and WCHHFM (formerly WCCJ-FM) in Charlotte;
-- WYJZ-FM, WHHH-FM, WTLC-FM (formerly WBKS-FM) and WDNI-LP (formerly W53AV-LP) in Indianapolis; and
-- twelve radio stations from Clear Channel Communications, Inc. and AMFM, Inc. (KKBT-FM in Los Angeles, KMJQ-FM and KBXX-FM in Houston, WVCG-AM in Miami, KBFB-FM in Dallas, WZAK-FM and WJMO-AM in Cleveland, WFXC-FM, WFXK-FM, WNNL-FM and WQOK-FM in Raleigh-Durham, and the subsequently divested WJMZ-FM in Greenville);
-- WJMO-FM (formerly WPLZ-FM), WCDX-FM, WPZE-FM and WGCV-AM in Richmond;
-- Blue Chip Broadcasting, Inc. (through which we acquired sixteen radio stations: WIZF-FM and WDBZ-AM in Cincinnati, WCKX-FM, WXMG-FM and WJYD-FM in Columbus, WGTZ-FM, WING-FM, WING-AM and WKSW-FM in Dayton, WDJX-FM, WBLO-FM, WGZB-FM, WULV-FM, WMJM-FM and WLRS-FM in Louisville, and KTTB-FM in Minneapolis); and
. our pending acquisitions of:
-- WPEZ-FM in Atlanta (pro forma balance sheet only);
. the divestiture of KJOI-AM in Dallas;
. the use of proceeds from our bank credit facility used to finance partially the Clear Channel/AMFM and Blue Chip acquisitions; and

- the issuance on May 18, 2001 of $\$ 300$ million of $87 / 8 \%$ senior subordinate notes due 2011.

The pro forma balance sheet data are adjusted to give effect to the transactions described above as if they had occurred as of June 30, 2001, unless the transactions had actually occurred prior to that date.

The pro forma balance sheet as of June 30, 2001, and the pro forma statements of operations for the year ended December 31, 2000 and for the six months ended June 30, 2001, were prepared to retroactively reflect the Financial Accounting Standards Board (FASB) pronouncements No. 141 and 142 "Business Combinations and Intangible Assets--Accounting for Goodwill, which were issued in June 2001. The new pronouncements require the use of purchase accounting and the use of a non-amortization approach to account for certain purchased intangible assets. Under the non-amortization approach, certain intangible assets would be tested for impairment, rather than being amortized to earnings. For the acquisitions completed after June 30, 2001, which were Blue Chip Broadcasting, Inc. and Richmond III, the amortization expense related to the goodwill and the FCC licenses of those acquisitions were not included in these pro forma statements of operations. For the year ended December 31, 2000, approximately $\$ 13.9$ million of amortization expense was not included in the pro forma statement of
operations. For the six months ended June 30, 2001, approximately $\$ 7.0$ million of amortization expense was not included in the pro forma statement of operations. The purchase accounting allocation used in the pro formas are preliminary as the Company believes that further refinement is impractical at this time.

These transactions are described in the accompanying notes to the Pro Forma Consolidated Financial Statements. The pro forma data are based upon available information and certain assumptions that management believes are reasonable. The Pro Forma Consolidated Financial Statements do not purport to represent what our results of operations or financial condition would actually have been had these transactions occurred on the dates indicated or to project our results of operations or financial condition for any future period or date. The Pro Forma Consolidated Financial Statements should be read in conjunction with our Consolidated Financial Statements, "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our Annual Report on Form 10-K for the year ended December 31, 2000 which we filed with the SEC on April 2, 2001 (File No. 000-25969, Film No. 1591885), our Quarterly Report on Form 10-Q for the quarter ended June 30, 2001 which we filed with the SEC on August 14, 2001 (File No. 000-25969, Film No. 1714323) and the historical consolidated financial statements of Blue Chip and its subsidiaries included in our Amendment No. 1 to the $8-K$, which we filed with the SEC on April 9, 2001 (File No. 000-25969, Film No. 1598370).

After an acquisition, the total consideration of such acquisition will be allocated to the tangible and intangible assets acquired and liabilities assumed, if any, based upon their respective estimated fair values. The allocation of the aggregate total consideration included in the Pro Forma Consolidated Financial Statements is preliminary as we believe further refinement is impractical at this time. However, we do not expect that the final allocation of the total consideration will materially differ from the preliminary allocations.


Footnotes for the Unaudited Pro Forma Consolidated Statement of Operations and Other Data for the Year Ended December 31, 2000
(a) See the consolidated financial statements included in our Annual Report on Form 10-K for the year December 31, 2000 which we filed with the SEC on April 2, 2001 (File No. 000-25969, Film No. 1591885).
(b) The table below gives effect to the acquisitions completed during the period January 1, 2000 through August 23, 2001, as if they occurred on January 1, 2000. The operating results include activities of these entities during 2000 prior to the period acquired by Radio One. The 2000 operating results after the acquisition by Radio One are included in the Radio One historical amounts:

| Historical |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| WPLY | Davis | Shirk | AMFM | Clear Channel | Richmond III |
| Historical(/1/) | Historical(/2/) | Historical(/3/) | Historical(/4/) | Historical(/4/) | Historical(/5/) |
| (in thousands) |  |  |  |  |  |

Statement of
Operations: Net broadcast revenue..........
Station operating
expenses........

| $\$ 1,405$ | $\$ 1,534$ | $\$ 2,189$ |
| ---: | ---: | ---: |
| 726 | 961 | 1,539 |
| 117 | 49 | 8 |
| 6 | 135 | 160 |
| -- | -- | -- |
| --------- |  |  |


| \$32,246 | \$33,153 | \$-- |
| :---: | :---: | :---: |
| 15,342 | 12,138 | -- |
| -- | -- |  |
| 5,947 | 3,488 | -- |
| -- | -- | -- |
| 10,957 | 17,527 | -- |
| -- | -- | -- |
| -- | -- |  |
| $(4,382)$ | $(7,011)$ | -- |
| \$ 6,575 | \$10,516 | \$- |

Blue Chip


Statement of Operations:

(/1/)The column represents the historical results of operations for the period ended February 28, 2000, that were obtained from unaudited financial statements.
(/2/)The column represents the historical results of operations for the period ended June 7, 2000, the date the stations were purchased by Radio One. As these stations acquired did not prepare stand-alone financial statements, these financial statements were carved out from a larger entity and include the direct revenue and expenses charged to those stations and an allocation of those expenses which benefitted the stations but were not directly charged to the stations. As these results of operations include allocated expenses, these financial statements do not represent what the results from operations would have been if the stations operated on a stand-alone basis or what they would have been if they were owned by Radio One.
(/3/)The column represents the historical results of operations for the period ended June 8, 2000, the date the stations were purchased by Radio One, that were obtained from unaudited financial statements of Shirk, Inc. and IBL, L.L.C.
(/4/)The column represents the historical results of operations of the stations for the period ended August 25, 2000, the date the stations were purchased by Radio One. See the financial statements included in our Amendment No. 1 to the Current Report on Form 8-K which we filed with the SEC on April 9, 2001 (File No. 000-25969, Film No. 1598370).
(/5/)All broadcast revenues and expenses of Richmond III for the period are recorded in the financial statements of Radio One because Radio One has a Local Marketing Agreement with Richmond III during the period.
(/6/)The column represents the historical results of operations for the year ended December 31, 2000 for Blue Chip Broadcasting. See the Consolidated Financial Statements included in our Amendment No. 1 to the Current Report on Form 8-K which we filed with the SEC on April 9, 2001 (File No. 00025969. Film No. 1598370).
(/7/)The column represents the historical results of operations for the year ended December 31, 2000 for WFIA-AM owned by Blue Chip (station not acquired by Radio One).
(/8/)The column represents the historical results of operations for the year ended December 31, 2000 for WBTF-FM and WLXO-FM in Lexington, Kentucky owned by Blue Chip (stations not acquired by Radio One).
(/9/)To reflect the interest expense on the 8-7/8\% Senior Subordinated Notes due 2011 (Notes) Notes, including the amortization of deferred financing costs related to the Notes, and the reduction in interest expense related to the repayment of a portion of the bank credit facility and the $12 \%$ Senior Subordinated Notes, calculated as follows:

| Interest expense on the Notes at $87 / 8 \%$. | \$ 26,625 |
| :---: | :---: |
| Amortization of deferred financing costs related to the Notes of approximately $\$ 8.8$ million to be amortized using the effective interest method | 1,254 |
| Less: Interest expense on the bank credit facility and the $12 \%$ Senior Subordinated Notes. | 26,438 |
| Less: Amortization of deferred financing costs on the $12 \%$ Senior Subordinated Notes. | 220 |
| Total. | \$ 1,221 |

(/10/)Pro forma adjustments related to the sale of KJOI-AM (formerly KLUV-AM) for $\$ 16.0$ million have not been included in this statement of operations as the activity for the year ended December 31, 2000 is not significant as KJOI-AM was purchased on September 25, 2000.
(/11/)To eliminate expenses which Radio One does not expect to incur going forward, which consist primarily of one time costs incurred by Blue Chip, corporate officers' salaries and other corporate expenses.
(/12/)To record additional corporate expenses of $\$ 910,000$ which Radio One expects to incur related to the acquisitions and to eliminate $\$ 2,064,000$ in corporate expenses which Radio One does not expect to incur going forward.
(/13/)To record additional depreciation and amortization expense that would have been recorded if the acquisitions had occurred and the payment of the additional $\$ 4.0$ million purchase price of Richmond II based on the earn out provision and to eliminate amortization expense incurred by Blue Chip in connection with SFAS 142, calculated as follows:

| Excess purchase price over tangible assets acquired of WPLY-FM, Davis, Shirk, AMFM |  |
| :---: | :---: |
| and Clear Channel amortized over 15 years | , 523 |
| Additional purchase price paid for Richmond II of $\$ 4.0$ million amortized over 15 years. | 133 |
| Amortization of the $\$ 3.5$ million in acquisition costs over 15 years. | 152 |
| Less: Previously recorded amortization expense | 15,394 |
| Total | \$43,414 |

This pro forma adjustment does not include the amortization expense for the amortization of goodwill and FCC licenses related to the Blue Chip and Richmond III acquisitions because these acquisitions occurred after June 30, 2001. While

## amortization expense would have been recognized if these acquisitions had

 occurred on January 1, 2000, the amortization expense was not recognized since these acquisitions actually occurred after June 30, 2001, and we applied the standards of SFAS No. 142 to the pro forma adjustments. We did not apply the standards of SFAS No. 142 to acquisitions completed prior to June 30, 2001, as we could reasonably calculate the goodwill and FCC license amortization to eliminate but we could not reasonably measure the impairment charge, if any. Applying the new standard to amortization expense but not to the impairment charge could be meaningless or misleading.(/14/)To reflect the interest expense on the bank credit facility, to record the amortization of deferred finance costs, to eliminate interest expenses of the entities purchased and to eliminate LMA fees paid to Richmond.

Assumed \$691.4 million used of the line of credit at $7.5 \%$ to fund
the acquisitions.............................................................. . $\$ 36,889$ Amortization of the $\$ 5.7$ million in financing costs using the effective interest method.............................................. 529
Less: Interest expense that would not have been incurred........... 6,123
Less: LMA fees paid to Richmond.................................................... 2,796
Total......................................................................... $\$ 28$, 499
(15/)To eliminate Radio One's historical interest income as excess cash would have been used to partially finance the acquisitions.
(/16/)To eliminate the historical tax expense as Radio One would have had a net loss as to which it would have provided a $100 \%$ valuation reserve to offset the deferred income tax benefit.
(c) To eliminate Radio One's historical tax expense as Radio One would have had a net loss as to which it would have provided a $100 \%$ valuation reserve to offset the deferred income tax benefit.
(d) Broadcast cash flow consists of operating income before depreciation, amortization, local marketing agreement fees and corporate expenses. EBITDA consists of operating income before depreciation, amortization, non-cash compensation expense and local marketing agreement fees. Aftertax cash flow consists of income before income tax benefit (expense) and extraordinary items, minus net gain on sale of assets (net of tax) and the current income tax provision, plus depreciation and amortization and noncash compensation expense. Although broadcast cash flow, EBITDA and aftertax cash flow are not measures of performance or liquidity calculated in accordance with GAAP, we believe that these measures are useful to an investor in evaluating Radio One because these measures are widely used in the broadcast industry as a measure of a radio broadcasting company's performance. Nevertheless, broadcast cash flow, EBITDA and after-tax cash flow should not be considered in isolation from or as a substitute for net income, cash flows from operating activities and other income or cash flow statement data prepared in accordance with GAAP, or as a measure of profitability or liquidity. Moreover, because broadcast cash flow, EBITDA and after-tax cash flow are not measures calculated in accordance with GAAP, these performance measures are not necessarily comparable to similarly titled measures employed by other companies.
(e) Broadcast cash flow margin is defined as broadcast cash flow divided by net broadcast revenue. EBITDA margin is defined as EBITDA divided by net broadcast revenue.
(f) Cash interest expense is calculated as interest expense less non-cash interest, including the accretion of principal, the amortization of discounts on debt and the amortization of deferred financing costs, for the indicated period. Cash interest expense for the pro forma ratio of EBITDA to cash interest expense excludes only the amortization of deferred financing costs.
(g) For purposes of this calculation, earnings consist of income (loss) before income taxes, extraordinary items and fixed charges. Fixed charges consist of interest expense, including the amortization of discounts on debt and the amortization of deferred financing costs and rent expense. Earnings were insufficient to cover fixed charges on a pro forma as adjusted basis for the year ended December 31, 2000, by approximately $\$ 71.2$ million.

Six Months Ended June 30, 2001

| Historical(a) | Completed | Pro Forma |  | Pro |
| :---: | :---: | :---: | :---: | :---: |
|  | Transactions | for Completed | Other | Forma as |
|  | Adjustments(b) | Transactions | Adjustments | Adjusted |
| (in thousands) |  |  |  |  |


| Statement of Operations |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Network broadcast revenue. $\qquad$ | \$110, 210 | \$16,428 | \$126,638 | \$ -- | \$126,638 |
| Station operating |  |  |  |  |  |
| Corporate expenses.... | 3,998 | 78 | 4, 076 | -- | 4, 076 |
| Depreciation and |  |  |  |  | 63,075 |
| Operating income |  |  |  |  |  |
| Interest expense. | 30,418 | 4,017 | 34,435 |  | 34,435 |
| Gain on sale of |  |  |  |  |  |
| Other income <br> (expense), net....... |  |  |  |  |  |
| Income tax benefit | $(11,942)$ | -- | $(11,942)$ | 11,942 (c) | -- |
| Net loss before extraordinary |  |  |  |  |  |
| loss | \$ 24,580 ) | \$ (528) | \$ 25,108 ) | \$(11, 942 ) | \$ 37,050 ) |
| Extraordinary loss on debt retirement...... | $(5,207)$ | -- | $(5,207)$ | -- | $(5,207)$ |
| Net loss. | $(29,787)$ | (528) | $(30,315)$ | $(11,942)$ | $(42,257)$ |
| Net loss applicable to common stockholders... | $\begin{aligned} & \$(39,857) \\ & ======= \end{aligned}$ |  |  |  | \$ $(52,327)$ $=======$ |
| Basic and diluted |  |  |  |  |  |
| loss per common share: |  |  |  |  |  |
| Net income before extraordinary |  |  |  |  |  |
| loss.... | \$ (0.40) |  |  |  | \$ (0.50) |
| Extraordinary loss.... | (0.06) |  |  |  | (0.06) |
| Net loss.......... | (0.46) |  |  |  | (0.56) |
| Weighted average common shares outstanding: |  |  |  |  |  |
| Basic and diluted.. | 87,532 |  |  |  | 93,368 |
| Statement of Cash Flows: |  |  |  |  |  |
| Cash flows from: |  |  |  |  |  |
| Operating activities.. | \$ 14, 070 |  |  |  |  |
| Investing activities. | $(4,082)$ |  |  |  |  |
| Financing activities.. | $(21,348)$ |  |  |  |  |
| Other Data: |  |  |  |  |  |
| Broadcast cash flow(d).. | \$ 55,997 |  |  |  | \$ 60,267 |
| Broadcast cash flow |  |  |  |  |  |
| EBITDA( ${ }^{\text {d }}$. | \$ 52,474 |  |  |  | 56,666 |
| EBITDA margin(e). | 47.6 \% |  |  |  | 44.7 \% |
| After tax cashflow(d). | \$ 16,078 |  |  |  | \$ 16,669 |
| Cash interest |  |  |  |  |  |
| Capital expenditures... | 2,840 |  |  |  | 3,079 |

Ratio of EBITDA to interest expenses..................................................... 1.6x
Ratio of EBITDA to cash interest expense(f)........................................ $2.0 x$
Ratio of earnings to fixed charges(g)

Footnotes for the Unaudited Pro Forma Consolidated Statement of Operations and Other Data for the Six Months Ended June 30, 2001
(a) See the consolidated financial statements included in our Quarterly Report on Form 10-Q for the quarter ended June 30, 2001 which we filed with the SEC on August 14, 2001 (File No. 000-25969, Film No. 1714323).
(b) The table below gives effect to the acquisitions completed as of August 23, 2001.

|  | $\begin{aligned} & \text { Richmond III } \\ & \text { Historical(/1/) } \end{aligned}$ | Blue Chip <br> Historical(/2/) | WFIA- <br> AM (/3/) | Lexington(/4/) | Adjusted <br> Blue Chip |  | enior ordinated otes | Pro Forma Adjustments | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Operations: |  |  |  |  |  |  |  |  |  |
| Net broadcast revenues.. | \$- | \$16,542 | \$ 77 | \$ 37 | \$16,428 | \$ | -- | \$ -- | \$16,428 |
| Station operating expenses. | - - | 12,302 | 46 | 98 | 12,158 |  | -- |  | 12,158 |
| Corporate expenses. | -- | 1,323 | -- | - - | 1,323 |  | -- | $(1,245)(/ 6 /)$ | 78 |
| Depreciation and amortization. | -- | 3,915 | 41 | 32 | 3,842 |  | -- | $(3,142)(/ 7 /)$ | 700 |
| Operating loss........ | - - | (998) | (10) | (93) | (895) |  | -- | 4,387 | 3,492 |
| Interest expense....... | -- | 2,855 | (10) | ( | 2,855 |  | 753(/5/) | 409 (/8/) | 4, 017 |
| Other loss.............. | -- | (574) | (433) | (138) | (3) |  | -- |  | (3) |
| Net loss. | \$-- | \$ $(4,427)$ | \$(443) | \$(231) | \$ 3,753 ) |  | (753) | \$3,978 | \$ (528) |

(/1/) All broadcast revenues and expenses of Richmond III for the period are recorded in the financial statements of Radio One because Radio One has a Local Marketing Agreement with Richmond III during the period.
(/2/) The column represents the historical results of operations for the six months ended June 30, 2001 for Blue Chip Broadcasting. See the Unaudited Consolidated Financial Statements included elsewhere in this report.
(/3/) The column represents the historical results of operations for the period from January 1, 2001 to March 16, 2001 for WFIA-AM owned by Blue Chip (station not acquired by Radio One).
(/4/) The column represents the historical results of operations for the six months ended June 30, 2001 for WBTF-FM and WLXO-FM in Lexington, Kentucky owned by Blue Chip (stations not acquired by Radio One).
(/5/) To reflect the interest expense on the Notes, including the amortization of deferred financing costs related to the Notes, and the reduction in interest expense related to repayment of a portion of the bank credit facility and the $12 \%$ Senior subordinated Notes, calculated as follows:

| Interest expense on the Notes at 8 7/8................................ \$10,132 |  |
| :---: | :---: |
| Amortization of deferred financing costs related to the Notes of approximately $\$ 8.8$ million to be amortized using the effective interest method | 504 |
| Less: Interest expense on the bank credit facility and the 12\% |  |
| Senior Subordinated Notes | 9,799 |
| Less: Amortization of deferred financing costs on the 12\% Senior |  |
| Subordinated Notes. | 84 |
| Total. | \$ 753 |

(/6/) To eliminate expenses which Radio One does not expect to incur going forward, which consist primarily of one time costs incurred by Blue Chip, corporate officers' salaries and other corporate office expenses.
(/7/) To eliminate amortization expense of $\$ 3,142$ recorded by Blue Chip in accordance with SFAS 142.
(/8/) To reflect the interest expense on the bank credit facility, and to eliminate LMA fees paid by Radio One:

c) To eliminate Radio One's historical tax benefit as Radio One would have reversed all of its deferred tax liabilities, thereby not recognizing a tax benefit.
(d) Broadcast cash flow consists of operating income before depreciation, amortization, local marketing agreement fees and corporate expenses. EBITDA consists of operating income before depreciation, amortization, non-cash compensation expense and local marketing agreement fees. After tax cash flow consists of income before income tax benefit (expense) and extraordinary items, minus net gain on sale of assets (net of tax) and the current income tax provision, plus depreciation and amortization expense, non-cash compensation expense, non-cash interest expense and non-cash loss/(gain) on investments. Although broadcast cash flow, EBITDA and after tax cash flow are not measures of performance or liquidity calculated in accordance with GAAP, we believe that these measures are useful to an investor in evaluating Radio One because these measures are widely used in the broadcast industry as a measure of a radio broadcasting company's performance. Nevertheless, broadcast cash flow, EBITDA and after tax cash flow should not be considered in isolation from or as a substitute for net income, cash flows from operating activities and other income or cash flow statement data prepared in accordance with GAAP, or as a measure of profitability or liquidity. Moreover, because broadcast cash flow, EBITDA and after tax cash flow are not measures calculated in accordance with GAAP, these performance measures are not necessarily comparable to similarly titled measures employed by other companies.
(e) Broadcast cash flow margin is defined as broadcast cash flow divided by net broadcast revenue. EBITDA margin is defined as EBITDA divided by net broadcast revenue.
(f) Cash interest expense is calculated as interest expense less non-cash interest, including the accretion of principal, the amortization of discounts on debt and the amortization of deferred financing costs, for the indicated period. Cash interest expense for the pro forma ratio of EBITDA to cash interest expense excludes only the amortization of deferred financing costs.
(g) For purposes of this calculation, earnings consist of income (loss) before income taxes, extraordinary items and fixed charges. Fixed charges consist of interest expense, including the amortization of discounts on debt and the amortization of deferred financing costs and rent expense. Earnings were insufficient to cover fixed charges on a pro forma as adjusted basis for the three months ended June 30, 2001, by approximately $\$ 37.1$ million.

As of June 30, 2001

| As of June 30, 2001 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Proforma |  |  |  |  |
| Radio One | Completed | for Completed | Pending | Proforma |
| Historical(a) | Transactions(b) | Transactions | Transactions | as Adjusted |
| (in thousands) |  |  |  |  |

## ASSETS

Current Assets:


LIABILITIES AND STOCKHOLDERS' EQUITY Current Liabilities:

| Accounts payable and accrued expenses..... | \$ | 25,398 | \$ | 4,058 | \$ | 29,456 | -- | \$ | 29,456 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other current |  |  |  |  |  |  |  |  |  |
| liabilities |  | 2,102 |  | -- |  | 2,102 | -- |  | 2,102 |
| Total current |  |  |  |  |  |  |  |  |  |
| liabilities. |  | 27,500 |  | 4, 058 |  | 31,558 | -- |  | 31,558 |
| Bank Credit Facility.. |  | 350,000 |  | 129,144 |  | 479,144 | 52,250 |  | 531,394 |
| 8 7/8\% Senior |  |  |  |  |  |  |  |  |  |
| Subordinated Notes... |  | 300, 000 |  | -- |  | 300, 000 | -- |  | 300,000 |
| Other debt. |  | 57 |  | 62 |  | 119 | -- |  | 119 |
| SWAP agreements |  |  |  |  |  |  |  |  |  |
| liability. |  | 9,733 |  | -- |  | 9,733 | -- |  | 9,733 |
| Deferred tax |  |  |  |  |  |  |  |  |  |
| liability. |  | 10,059 |  | -- |  | 10,059 | -- |  | 10,059 |
| Total liabilities... |  | 697,349 |  | 133,264 |  | 830,613 | 52,250 |  | 882,863 |
| Stockholders' Equity (Deficit): |  |  |  |  |  |  |  |  |  |
| Preferred stock... |  | -- |  | -- |  | -- | -- |  | -- |
| Class A common stock.. |  | 23 |  | -- |  | 23 | -- |  | 23 |
| Class B common stock.. |  | 3 |  | -- |  | 3 | -- |  | 3 |
| Class C common stock.. |  | 3 |  | -- |  | 3 | -- |  | 3 |
| Class D common stock.. |  | 60 |  | -- |  | 60 | -- |  | 60 |
| Accumulated comprehensive income adjustments.......... |  | $(6,570)$ |  | -- |  | $(6,570)$ | -- |  | $(6,570)$ |
| Stock subscriptions receivable. |  | $(30,110)$ |  | -- |  | $(30,110)$ | -- |  | $(30,110)$ |
| Additional paid in capital. |  | ,127,515 |  | 81,700 |  | 209,215 | -- |  | 209,215 |
| Accumulated deficit. |  | $(79,551)$ |  | -- |  | $(79,551)$ | -- |  | $(79,551)$ |
| Total stockholders' equity. |  | ,011,373 |  | 81,700 |  | ,093,073 | -- |  | 093,073 |
| Total liabilities and stockholders' equity. |  | ,708,722 |  | 214,964 |  | ,923,686 | \$52,250 |  | 975,936 |

(a) See the Consolidated Financial Statements included in our Quarterly Report on Form 10-Q for the quarter ended June 30, 2001 which we filed with the SEC on August 14, 2001 (File No. 000-25969, Film No. 1714323).
(b) The table below gives effect to the completed transactions as of August 23, 2001 as if they had occurred on June 23, 2001.

| Blue Chip | WFIA-AM | Lexington | Adjusted | Richmond III | At |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Historical(1) | Historical(2) | Historical(2) | Blue Chip | Historical(3) | Historical(4) |

## ASSETS

Current Assets

LIABILITIES AND
STOCKHOLDERS' EQUITY
Current Liabilities:


## ASSETS

Current Assets:

| Cash and cash equivalents | \$ (7,677)(/5/) | \$ (7,518) |
| :---: | :---: | :---: |
| Trade accounts receivable, net. | -- | 7,506 |
| Prepaid expenses and other. | -- | 960 |
| Total current assets | $(7,677)$ | 948 |
| Property and equipment, net | -- | 7,572 |
| Intangible assets, net. | 136,564 (/6/) | 211,177 |
| Other assets | $(6,393)(/ 5 /)$ | $(4,733)$ |
| Total assets. | \$122,494 | \$214, 964 |

LIABILITIES AND
STOCKHOLDERS' EQUITY
Current Liabilities:
Accounts payable and accrued expenses.

| $(3,268)(/ 7 /)$ | $\$ \quad 4,058$ |
| :---: | :---: |
| $(3,268)$ | 4,058 |
| 81,343 (/7/) | 129,144 |
| -- | 62 |
| 78,075 | 133,264 |
| $(72,347)(/ 8 /)$ | -- |

Stockholders' Equity:
Common Stock..........................
Additional Paid-in Capital.....
Accumulated (Deficit) Equity....

| (10)(/8/) |  | -- |
| :---: | :---: | :---: |
| 81,700 | (/9/) | 81,700 |
| 35, 076 | (/8/) | -- |
| 116,766 |  | 81,700 |

Total liabilities, redeemable
common stock and
stockholders' equity.......... \$122,494
\$214, 964
===ニ====
(/1/) This column represents the historical balance sheet as of June 30, 2001. See the unaudited financial statements included elsewhere in this report.
(/2/) These columns represent the historical balance sheet information related to WFIA-AM and WBTF-FM and WLXO-FM in Lexington, Kentucky. These stations are included in Blue Chip historical numbers but are not being acquired by Radio One. The balance sheet information is deducted. The assets of WFIA-AM were sold by Blue Chip in March 2001, thus only the income statement balances are deducted in the pro formas. The assets of WBTF-FM were sold by Blue Chip in June 2001, thus only the income statement balances are deducted in the pro formas.
(/3/) All broadcast assets and liabilities as of June 30, 2001, except for the stations' FCC licenses of Richmond III and certain tangible assets, are recorded in the financial statements of Radio One as Radio One has an LMA agreement with respect to Richmond III. The FCC license and tangible assets are pro forma adjusted in Note 6.
(/4/) Historical financials related to the Atlanta acquisition have not been included in this pro forma balance sheet because Radio One has determined that this acquisition is a purchase of the license only.
(/5/) To reflect the use of cash as follows:

| Additional debt assumed to finance the Blue Chip and Richmond III acquisitions. | \$129,144 |
| :---: | :---: |
| Escrow deposit for the Blue Chip and Richmond III acquisition. | 6,393 |
| Less: |  |
| Assumed cash to be paid for Blue Chip acquisition. | 108,300 |
| Purchase price for Richmond III acquisition. | 34, 000 |
| Additional deferred financing costs associated with the Notes | 914 |
| Total. | \$ $(7,677)$ |

(/6/) To record estimated intangible assets booked as a result of the completed acquisitions and additional deferred financing costs associated with Notes, calculated as follows:

| Purchase price. | \$224, 000 |
| :---: | :---: |
| Less: Net tangible assets. | 13,737 |
| Intangibles acquired. | 210,263 |
| Less: Intangibles previously recorded. | 74,613 |
| Plus: Additional deferred financing costs associated with Notes | 914 |
| Total. | \$136,564 |

(/7/) To eliminate debt related to the Blue Chip acquisition as Radio One is not acquiring the debt and to reflect additional borrowings of \$129.1 million on the bank facility to finance the acquisitions.
(/8/) To eliminate the Blue Chip equity balances.
(/9/) To reflect the 5,836 shares of class $D$ common stock at $\$ 14$ per share issued to Blue Chip in the acquisition.
(c) To reflect the pending Atlanta acquisition:

| Purchase price of Atlanta acquisition | \$55,000 |
| :---: | :---: |
| Less: Acquisition Deposits | $(2,750)$ |
| Additional Debt to be assumed for Atlanta Acquisition. | \$52,250 |

(c) Exhibits.

## None

According to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on August 23, 2001.

RADIO ONE, INC.
/s/ Scott R. Royster
By: Scott R. Royster
Its: Chief Financial Officer and Executive Vice President

