
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 29, 1997
Commission File No. 333-30795

RADIO ONE, INC.
(Exact name of registrant as specified in its charter)

Delaware 52-1166660
(State or other jurisdiction of (I.R.S. Employer Identification No.)
incorporation or organization)

5900 Princess Garden Parkway,
8th Floor
Lanham, Maryland 20706
(Address of principal executive offices)

(301) 306-1111
Registrant's telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No ____

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class ----- | Outstanding at August 11, 1997 ----- |
|---------------------------------------|---|
| Class A Common Stock, \$.01 Par Value | 138.45 |
| Class B Common Stock, \$.01 Par Value | 0 |

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RADIO ONE, INC. AND SUBSIDIARY

Form 10-Q
For the Quarter Ended June 29, 1997

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PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

(See pages 4-7 -- This page intentionally left blank.)

RADIO ONE, INC. AND SUBSIDIARY

CONSOLIDATED BALANCE SHEETS AS OF DECEMBER 31, 1996 AND JUNE 29, 1997

| | December 31, 1996 | June 29, 1997 (Unaudited) |
|--------|----------------------|---------------------------------|
| | ----- | ----- |
| ASSETS | | |

| | | |
|--|---------------|---------------|
| CURRENT ASSETS: | | |
| Cash and cash equivalents | \$ 1,708,295 | \$ 8,782,042 |
| Trade accounts receivable, net of allowance for doubtful accounts of \$765,200 and \$953,042, respectively | 6,419,468 | 7,474,895 |
| Prepaid expenses and other | 117,025 | 331,280 |
| | ----- | ----- |
| Total Current Assets | 8,244,788 | 16,588,217 |
| PROPERTY AND EQUIPMENT, net | 3,007,004 | 3,521,700 |
| INTANGIBLE ASSETS, net | 39,358,127 | 57,182,814 |
| OTHER ASSETS | 1,166,861 | 3,556 |
| | ----- | ----- |
| Total Assets | \$ 51,776,780 | \$ 77,296,287 |
| | ===== | ===== |

LIABILITIES AND STOCKHOLDERS' DEFICIT

| | | |
|---|---------------|---------------|
| CURRENT LIABILITIES: | | |
| Accounts payable | \$ 388,581 | \$ 955,657 |
| Accrued expenses | 1,452,444 | 2,035,210 |
| Current portion of long-term debt | 5,633,286 | -- |
| | ----- | ----- |
| Total Current Liabilities | 7,474,311 | 2,990,867 |
| LONG-TERM DEBT AND DEFERRED INTEREST, net of current portion | 59,305,225 | 73,251,615 |
| | ----- | ----- |
| Total Liabilities | 66,779,536 | 76,242,482 |
| COMMITMENTS AND CONTINGENCIES | -- | -- |
| SENIOR CUMULATIVE REDEEMABLE PREFERRED STOCK | -- | 20,931,013 |
| | ----- | ----- |
| STOCKHOLDERS' DEFICIT: | | |
| Preferred stock, \$9,490 par value, 100 shares authorized, no shares issued and outstanding | -- | -- |
| Common stock - Class A, \$.01 par value, 1,000 shares authorized, 138.45 shares issued and outstanding | 1 | 1 |
| Common stock - Class B, \$.01 par value, 1,000 shares authorized, no shares issued and outstanding | -- | -- |
| Additional paid-in capital | 1,205,189 | -- |
| Accumulated deficit | (16,207,946) | (19,877,209) |
| | ----- | ----- |
| Total stockholders' deficit | (15,002,756) | (19,877,208) |
| | ----- | ----- |
| Total Liabilities and Stockholders' Deficit | \$ 51,776,780 | \$ 77,296,287 |
| | ===== | ===== |

RADIO ONE, INC. AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF OPERATIONS

| Three Months Ended | | Six Months Ended | |
|--------------------|-------------|------------------|-------------|
| June 30, | June 29, | June 30, | June 29, |
| 1996 | 1997 | 1996 | 1997 |
| (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) |
| ----- | ----- | ----- | ----- |

REVENUES:

| | | | | |
|---|--------------|--------------|--------------|---------------|
| Broadcast revenues, including barter revenues of \$252,182, \$262,721, \$602,890 and \$505,358, respectively | \$ 7,084,742 | \$ 8,827,680 | \$12,359,503 | \$ 15,126,031 |
| Less: Agency commissions | 908,083 | 1,124,225 | 1,512,885 | 1,890,029 |
| | ----- | ----- | ----- | ----- |
| Net broadcast revenues | 6,176,659 | 7,703,455 | 10,846,618 | 13,236,002 |
| | ----- | ----- | ----- | ----- |

OPERATING EXPENSES:

| | | | | |
|-------------------------------------|-----------|-----------|-----------|------------|
| Program and technical | 1,052,952 | 1,537,031 | 1,904,021 | 2,733,242 |
| Selling, general and administrative | 2,477,422 | 3,080,216 | 4,900,873 | 5,858,243 |
| Corporate expenses | 274,003 | 385,168 | 619,960 | 1,080,281 |
| Depreciation and amortization | 1,041,437 | 1,286,610 | 2,224,697 | 2,365,888 |
| | ----- | ----- | ----- | ----- |
| Total operating expenses | 4,845,814 | 6,289,025 | 9,649,551 | 12,037,654 |
| | ----- | ----- | ----- | ----- |
| Broadcast operating income | 1,330,845 | 1,414,430 | 1,197,067 | 1,198,348 |

INTEREST EXPENSE,

| | | | | |
|---|-----------|-----------|-----------|-----------|
| Including amortization of deferred financing costs | 1,822,038 | 2,429,628 | 3,613,872 | 4,194,956 |
| OTHER (INCOME) EXPENSE, NET | (53,726) | (87,021) | (53,726) | (107,385) |
| | ----- | ----- | ----- | ----- |

| | | | | |
|---|-----------|-----------|-------------|-------------|
| Loss before provision for income taxes and extraordinary item | (437,467) | (928,177) | (2,363,079) | (2,889,223) |
|---|-----------|-----------|-------------|-------------|

PROVISION FOR INCOME

| | | | | |
|--------------------------------|-----------|-----------|-------------|-------------|
| TAXES | -- | -- | -- | -- |
| | ----- | ----- | ----- | ----- |
| Loss before extraordinary item | (437,467) | (928,177) | (2,363,079) | (2,889,223) |

EXTRAORDINARY ITEM:

| | | | | |
|----------------------------------|--------------|----------------|----------------|----------------|
| Loss on early retirement of debt | -- | 1,985,229 | -- | 1,985,229 |
| | ----- | ----- | ----- | ----- |
| Net loss | \$ (437,467) | \$ (2,913,406) | \$ (2,363,079) | \$ (4,874,452) |
| | ===== | ===== | ===== | ===== |

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RADIO ONE, INC. AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' DEFICIT
FOR THE SIX MONTHS ENDED JUNE 29, 1997

| | Preferred Stock | Common Stock Class A | Common Stock Class B | Additional Paid-In Capital | Accumulated Deficit | Total Stockholders' Deficit |
|---|--------------------|----------------------------|----------------------------|----------------------------------|------------------------|-----------------------------------|
| | ----- | ----- | ----- | ----- | ----- | ----- |
| BALANCE, as of December 31, 1996 | \$ -- | \$ 1 | \$ -- | \$ 1,205,189 | \$ (16,207,946) | \$ (15,002,756) |
| Net loss | -- | -- | -- | -- | (4,874,452) | (4,874,452) |
| Effect of Conversion to C Corporation | -- | -- | -- | (1,205,189) | 1,205,189 | -- |
| BALANCE, as of June 29 1997 (unaudited) | \$ -- | \$ 1 | \$ -- | \$ -- | \$ (19,877,209) | \$ (19,877,208) |
| | ===== | ===== | ===== | ===== | ===== | ===== |

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RADIO ONE, INC. AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CASH FLOWS

Six Months Ended

| | June 30, 1996 (Unaudited) | June 29, 1997 (Unaudited) |
|--|---------------------------------|---------------------------------|
| | ----- | ----- |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net loss | \$ (2,363,079) | \$ (4,874,452) |
| Adjustments to reconcile net loss to net cash from operating activities: | | |
| Depreciation and amortization | 2,224,697 | 2,365,888 |
| Amortization of debt financing costs and unamortized discount | 183,095 | 485,186 |
| Loss on extinguishment of debt | -- | 1,985,229 |
| Deferred interest | 1,125,751 | 1,087,148 |
| Effect of change in operating assets and liabilities- | | |
| Decrease (increase) in trade accounts receivable | 24,993 | (1,055,427) |
| Decrease (increase) in prepaid expenses and other | 79,475 | (214,255) |
| (Increase) decrease in other assets | (115,617) | 163,305 |
| Increase (decrease) in accounts payable | (405,972) | 567,077 |
| Increase in accrued expenses | 347,161 | 582,766 |
| | ----- | ----- |
| Net cash flows from operating activities | 1,100,504 | 1,092,465 |
| | ----- | ----- |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Purchase of property and equipment | (107,625) | (664,129) |
| Payments for station purchase | -- | (19,107,084) |
| | ----- | ----- |
| Net cash flows from investing activities | (107,625) | (19,771,213) |
| | ----- | ----- |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Repayment of debt | (2,103,264) | (45,599,162) |
| Proceeds from new debt | -- | 72,750,000 |
| Deferred debt financing cost | -- | (1,398,343) |
| | ----- | ----- |
| Net cash flows from financing activities | (2,103,264) | 25,752,495 |
| | ----- | ----- |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | (1,110,385) | 7,073,747 |
| CASH AND CASH EQUIVALENTS, beginning of year | 2,702,868 | 1,708,295 |
| | ----- | ----- |
| CASH AND CASH EQUIVALENTS, end of year | \$ 1,592,483 | \$ 8,782,042 |
| | ===== | ===== |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: | | |
| Cash paid for- | | |
| Interest | \$ 1,705,877 | \$ 1,479,564 |
| | ===== | ===== |
| Income taxes | \$ -- | \$ -- |
| | ===== | ===== |

RADIO ONE, INC. AND SUBSIDIARY

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

JUNE 29, 1997

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Organization and Business

Radio One, Inc. (a Delaware corporation) and its subsidiary, Radio One

Licenses, LLC (a Delaware limited liability company) (collectively referred to as the Company) were organized to acquire, operate and maintain radio broadcasting stations. The Company owns and operates three radio stations in Washington, D.C.; WOL-AM, WMMJ-FM and WKYS-FM, four radio stations in Baltimore, Maryland; WWIN-AM, WWIN-FM, WOLB-AM and WERQ-FM and one radio station in Philadelphia, Pennsylvania; WPHI-FM. Effective January 1, 1996, Radio One, Inc. converted to an S corporation until May, 1997, when it converted back to a C corporation.

Basis of Presentation

The accompanying consolidated financial statements include the accounts of Radio One, Inc. and its wholly owned subsidiary, Radio One Licenses, LLC. All significant intercompany accounts and transactions have been eliminated in consolidation. The accompanying consolidated financial statements are presented on the accrual basis of accounting in accordance with generally accepted accounting principles. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. While actual results could differ from those estimates, management believes that actual results will not be materially different from amounts provided in the accompanying consolidated financial statements.

Interim Financial Statements

The consolidated financial statements for the six months ended June 30, 1996 and June 29, 1997 are unaudited, but in the opinion of management, such financial statements have been presented on the same basis as the audited consolidated financial statements and include all adjustments, consisting only of normal recurring adjustments necessary for a fair presentation of the financial position and results of operations, and cash flows for these periods.

As permitted under the applicable rules and regulations of the Securities and Exchange Commission, these financial statements do not include all disclosures normally included with audited consolidated financial statements, and, accordingly, should be read in conjunction with the consolidated financial statements and notes thereto as of December 31, 1996 and 1995 and for the years then ended. The results of operations presented in the accompanying financial statements are not necessarily representative of operations for an entire year.

2. SENIOR SUBORDINATED NOTES OFFERING:

On May 19, 1997, the Company purchased certain assets of Jarad Broadcasting Company of Pennsylvania, Inc., owner of radio station WDRE-FM, licensed to Jenkintown, Pennsylvania, for approximately \$16.0 million. In connection with the purchase, the Company entered into a three-year noncompete agreement totaling \$4.0 million with the former owners. Following this acquisition, the Company converted the call letters of radio station WDRE-FM to WPHI-FM.

To finance the WDRE-FM acquisition and to refinance certain other debt, the Company issued approximately \$85.5 million of 12% Senior Subordinated Notes due 2004. The notes were sold at a discount, with the net proceeds to the Company of approximately \$72.8 million. The notes pay cash interest at 7% per annum through May 15, 2000, and at 12% thereafter. In connection with this debt offering, the Company retired approximately \$45.7 million of debt outstanding with the proceeds from the offering. The Company also

exchanged approximately \$20.9 million of 15% Senior Cumulative Redeemable Preferred Stock, which must be redeemed by May 24, 2005, for an equal amount of the Company's then outstanding subordinated notes. In connection with these refinancings, the Company recognized an extraordinary loss of approximately \$2.0 million during the quarter ended June 29, 1997. Also in connection with the conversion of the subordinated debt to preferred stock, the Company was converted back to a C corporation for federal income tax purposes. In connection with the conversion to a C corporation, in accordance with SEC Staff Accounting Bulletin 4.B, the Company transferred the amount of the undistributed losses at the date of conversion, up to the amount of additional paid-in capital at that date, to additional paid-in capital. The Company recorded a 100% valuation

allowance on the income tax benefit generated from the losses after the conversion, at the realization of the net operating loss carryforward it created is not assured.

3. ACQUISITIONS:

On May 19, 1997, the Company acquired the broadcast assets of WDRE-FM licensed to Jenkintown, Pennsylvania, for approximately \$20 million. The Company financed this purchase with a portion of the proceeds from the issuance of approximately \$85.5 million of 12% Senior Subordinated Notes Due 2004. The Company assumed operational responsibility of WDRE-FM on February 8, 1997, under a local marketing agreement with Jarad Broadcasting Company of Pennsylvania, Inc. at which time the company changed the musical format of WDRE-FM from modern rock to urban.

A portion of the proceeds from the 12% Senior Subordinated Notes discussed above was also used to repay all indebtedness under the NationsBank credit agreement. Concurrent with the issuance, the Company converted its subordinated notes, consisting of approximately \$17 million in principal and approximately \$3.9 million in accrued and unpaid interest, into Senior Cumulative Exchangeable Redeemable Preferred Stock.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following information should be read in conjunction with the unaudited consolidated financial statements and notes thereto included in this Quarterly Report and the audited financial statements and Management Discussion and Analysis combined in the Company's Confidential Offering Circular dated May 14, 1997.

RESULTS OF OPERATIONS

Comparison of periods ended June 29, 1997 to the periods ended June 30, 1996.

| | Three months ended June 30, 1996 | Three months ended June 29, 1997 | Six months ended June 30, 1996 | Six months ended June 29, 1997 |
|--------------------------------|--|--|--------------------------------------|--------------------------------------|
| | ----- | ----- | ----- | ----- |
| STATEMENT OF OPERATIONS DATA: | | | | |
| Net broadcast revenues | \$ 6,176,659 | \$ 7,703,455 | \$ 10,846,618 | \$ 13,236,002 |
| | ----- | ----- | ----- | ----- |
| Operating expenses | | | | |
| excluding depreciation and | | | | |
| amortization | 3,804,377 | 5,002,415 | 7,424,854 | 9,671,766 |
| Depreciation and amortization | 1,041,437 | 1,286,610 | 2,224,697 | 2,365,888 |
| | ----- | ----- | ----- | ----- |
| Broadcast operating income | 1,330,845 | 1,414,430 | 1,197,067 | 1,198,348 |
| Interest expense | 1,822,038 | 2,429,628 | 3,613,872 | 4,194,956 |
| Other (income) expense, net | (53,726) | (87,021) | (53,726) | (107,385) |
| | ----- | ----- | ----- | ----- |
| Loss before provision for | | | | |
| income taxes | (437,467) | (928,177) | (2,363,079) | (2,889,223) |
| Provision for income taxes | -- | -- | -- | -- |
| | ----- | ----- | ----- | ----- |
| Loss before extraordinary item | (437,467) | (928,177) | (2,363,079) | (2,889,223) |
| Extraordinary item | - | 1,985,229 | - | 1,985,229 |
| | ----- | ----- | ----- | ----- |
| Net loss | \$ (437,467) | \$ (2,913,406) | \$ (2,363,079) | \$ (4,874,452) |
| | ===== | ===== | ===== | ===== |
| OTHER DATA: | | | | |
| Broadcast cash flow (a) | \$2,646,285 | \$ 3,086,208 | \$ 4,041,724 | \$ 4,644,517 |
| Broadcast cash flow margin | 42.8% | 40.1% | 37.3% | 35.1% |

| | | | | |
|----------------------------|-------------|--------------|--------------|--------------|
| Operating cash flow (b) | \$2,372,282 | \$ 2,701,040 | \$ 3,421,764 | \$ 3,564,236 |
| Operating cash flow margin | 38.4% | 35.1% | 31.6% | 26.9% |
| Corporate Expenses | \$ 274,003 | \$ 385,168 | \$ 619,960 | \$ 1,080,281 |

Net broadcast revenues increased to approximately \$7.7 million for the three months ended June 29, 1997 from approximately \$6.2 million for the three months ended June 30, 1996 or 24.2%. Net broadcast revenues increased to approximately \$13.2 million for the six months ended June 29, 1997 from approximately \$10.8 million for the six months ended June 30, 1996 or 22.2%. These increases in net broadcast revenues were the result of the Company's acquisition of radio station WPHI-FM in Philadelphia, Pennsylvania as well as broadcast revenue growth in the Washington, DC and Baltimore, Maryland markets as the Company benefited from ratings increases at its larger radio stations as well as market industry growth.

Operating expenses excluding depreciation and amortization increased to approximately \$5.0 million for the three months ended June 29, 1997 from approximately \$3.8 million for the three months ended June 30, 1996 or 31.6%. Operating expenses excluding depreciation and amortization increased to approximately \$9.7 million for the six months ended June 29, 1997 from approximately \$7.4 million for the six months ended June 30, 1996 or 31.1%. These increases in expenses were attributable to disproportionately higher expenses relative to revenues at the recently acquired Philadelphia radio station, as well as to expenses driven by the revenue growth at the Company's radio stations and increased overhead expenses related to operating a Company with newly-created public reporting responsibility.

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Broadcast operating income increased to approximately \$1.4 million for the three months ended June 29, 1997 from approximately \$1.3 million for the three months ended June 30, 1996 or 7.7%. Operating income was unchanged at approximately \$1.2 million for the six months ended June 29, 1997 from the six months ended June 30, 1996. This increase for the quarter and flat performance for the year-to-date period is attributable to the increases in broadcast revenues offset by higher operating expenses and higher depreciation and amortization expenses as well start-up losses related to the Philadelphia acquisition.

Interest expense increased to approximately \$2.4 million for the three months ended June 29, 1997 from approximately \$1.8 million for the three months ended June 30, 1996 or 33.3%. Interest expense increased to approximately \$4.2 million for the six months ended June 29, 1997 from approximately \$3.6 million for the six months ended June 30, 1996 or 16.7%. These increases relate primarily to the May 19, 1997 issuance of the Company's approximately \$85.5 million in 12% Senior Subordinated Notes Due 2004 and the associated retirement of the Company's outstanding indebtedness of approximately \$45.7 million under the Company's bank credit facility.

Other income increased to \$87,021 for the three months ended June 29, 1997 from \$53,726 for the three months ended June 30, 1996 or 62.0%. Other income increased to \$107,385 for the six months ended June 29, 1997 from \$53,726 for the six months ended June 30, 1996 or 100.0%. These increases were primarily attributable to higher interest income due to higher cash balances associated with the Company's cash flow growth and capital raised in the Company's high yield debt offering.

Loss before provision for income taxes decreased to (\$928,177) for the three months ended June 29, 1997 from (\$437,467) for the three months ended June 30, 1996. Loss before provision for income taxes decreased to approximately (\$2.9) million for the six months ended June 29, 1997 from approximately (\$2.4) million for the six months ended June 30, 1996. These declines were due to the higher interest expenses associated with the Company's recent high yield debt offering.

Net income decreased to approximately (\$2.9) million for the three months ended June 29, 1997 from (\$437,467) for the three months ended June 30, 1996. Net income decreased to approximately (\$4.9) million for the six months ended June 29, 1997 from approximately (\$2.4) million for the six months ended June 30, 1996. These declines were due to an approximately \$2.0 million loss on the early retirement of the indebtedness under the Company's bank credit facility with the proceeds from the Company's recent high yield debt offering as well as

the conversion of the Company's then outstanding subordinated debt into Senior Cumulative Redeemable Preferred Stock.

Broadcast cash flow increased to approximately \$3.1 million for the three months ended June 29, 1997 from approximately \$2.6 million for the three months ended June 30, 1996 or 19.2%. Broadcast cash flow increased to approximately \$4.6 million for the six months ended June 29, 1997 from approximately \$4.0 million for the six months ended June 30, 1996 or 15.0%. These increases are attributable to the increases in broadcast revenues partially offset by higher operating expenses as described above.

Operating cash flow increased to approximately \$2.7 million for the three months ended June 29, 1997 from approximately \$2.4 million for the three months ended June 30, 1996 or 12.5%. Operating cash flow increased to approximately \$3.6 million for the six months ended June 29, 1997 from approximately \$3.4 million for the six months ended June 30, 1996 or 5.9%. These increases are attributable to the increases in broadcast revenues partially offset by higher operating expenses and higher corporate expenses as described above.

- (a) "Broadcast cash flow" is defined as broadcast operating income plus corporate expenses and depreciation and amortization of both tangible and intangible assets. The Company has presented broadcast cash flow data, which the Company believes is comparable to the data provided by other companies in the industry, because such data are commonly used as a measure of performance for broadcast companies. However, broadcast cash flow does not purport to represent cash provided by operating activities as reflected in the Company's consolidated statements of cash flow, is not a measure of financial performance under generally accepted accounting principles and should not be considered in isolation or as a substitute for measure of performance prepared in accordance with generally accepted accounting principles. See "Management's Discussion and Analysis of Financial Condition and Results of Operations."
- (b) "Operating cash flow" is defined as broadcast cash flow less corporate expenses and is a commonly used measure of performance for broadcast companies. Operating cash flow does not purport to represent cash provided by operating activities as reflected in the Company's consolidated statements of cash flow, is not

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a measure of financial performance under generally accepted accounting principles and should not be considered in isolation or as a substitute for measure of performance prepared in accordance with generally accepted accounting principles.

LIQUIDITY AND CAPITAL RESOURCES

The capital structure of the Company consists of the Company's outstanding long-term debt, preferred stock and stockholders' equity. The stockholders' equity consists of common stock, additional paid-in capital and accumulated deficit. The Company's balance of cash and cash equivalents was approximately \$1.7 million at December 31, 1996. The Company's balance of cash and cash equivalents was approximately \$8.8 million as of June 29, 1997. The Company's primary source of liquidity is cash provided by operations.

Net cash flow from operating activities was flat at approximately \$1.1 million for the six months ended June 29, 1997 from the six months ended June 30, 1996. Non cash expenses of depreciation and amortization increased to approximately \$2.4 million for the for the six months ended June 29, 1997 from approximately \$2.2 million for the six months ended June 30, 1996 or 9.1%. The Company also realized an approximately \$2.0 million non-cash loss on the extinguishment of debt related to the refinancing of its bank credit facility with proceeds from its high yield offering during the second quarter as well as the conversion of the Company's then outstanding subordinated debt into Senior Cumulative Redeemable Preferred Stock. This non-cash loss was offset by a larger net loss for the six months ended June 29, 1997 relative to the prior year period, leading to the flat net cash flow from operating activities from year-to-year.

Net cash flow used in investing activities was approximately \$19.8 million for the six months ended June 29, 1997 compared to \$107,625 for the six months

ended June 30, 1996. During the six months ended June 29, 1997 the Company acquired radio station WPHI-FM in Philadelphia, Pennsylvania for approximately \$20.0 million and made purchases of capital equipment totaling \$664,129. During the six months ended June 30, 1996 the Company made purchases of capital equipment totaling \$107,625.

Net cash flow from financing activities was approximately \$25.8 million for the six months ended June 29, 1997. During the six months ended June 29, 1997, the Company completed a high yield debt offering and raised net proceeds of approximately \$72.8 million. The Company used approximately \$20.0 million of the proceeds for an acquisition and approximately \$45.7 million of the proceeds to retire the outstanding indebtedness under the Company's bank credit facility during the six months ended June 29, 1997. Net cash flow from financing activities was approximately (\$2.1) million for the six months ended June 30, 1996 which was the amount of the debt repayments made by the Company during that period. As a result of the aforementioned, cash and cash equivalents increased by approximately \$7.1 million during the six months ended June 29, 1997 compared to an approximately \$1.1 million decrease during the six months ended June 30, 1996.

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PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

None

ITEM 2. CHANGES IN SECURITIES

Incorporated by reference from footnote 2 of the Notes to Unaudited Consolidated Financial Statements

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None

ITEM 5. OTHER INFORMATION

None

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

None

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RADIO ONE, INC.

/s/ Scott R. Royster

August 12, 1997

Scott R. Royster
Executive Vice President and Chief Financial Officer
(Principal Accounting Officer)

<ARTICLE>

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<LEGEND>

This schedule contains summary financial information extracted from the consolidated financial statements of the Company for the three fiscal years ended December 31, 1996 and for the the three months and six months ended June 30, 1996 and June 29, 1997, and is qualify in its entirety by reference to such financial statements.

</LEGEND>

<MULTIPLIER>

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<CURRENCY>

US DOLLARS

| <PERIOD-TYPE> | YEAR | 3-MOS | 3-MOS | 6-MOS | 6-MOS |
|------------------------------|--------------|-------------|-------------|-------------|--------------|
| <FISCAL-YEAR-END> | DEC-31-1996 | DEC-31-1996 | DEC-31-1997 | DEC-31-1996 | DEC-31-1997 |
| <PERIOD-START> | JAN-01-1996 | MAR-31-1996 | MAR-31-1997 | JAN-01-1996 | JAN-01-1997 |
| <PERIOD-END> | DEC-31-1996 | JUN-30-1996 | JUN-29-1997 | JUN-30-1996 | JUN-29-1997 |
| <EXCHANGE-RATE> | 1 | 1 | 1 | 1 | 1 |
| <CASH> | 1,708,295 | 0 | 0 | 0 | 8,782,042 |
| <SECURITIES> | 0 | 0 | 0 | 0 | 0 |
| <RECEIVABLES> | 7,184,668 | 0 | 0 | 0 | 8,427,837 |
| <ALLOWANCES> | (765,200) | 0 | 0 | 0 | (953,042) |
| <INVENTORY> | 0 | 0 | 0 | 0 | 0 |
| <CURRENT-ASSETS> | 8,244,788 | 0 | 0 | 0 | 16,588,217 |
| <PP&E> | 5,647,831 | 0 | 0 | 0 | 6,508,408 |
| <DEPRECIATION> | (2,640,827) | 0 | 0 | 0 | (2,986,708) |
| <TOTAL-ASSETS> | 51,776,780 | 0 | 0 | 0 | 77,296,287 |
| <CURRENT-LIABILITIES> | 7,474,311 | 0 | 0 | 0 | 2,990,867 |
| <BONDS> | 64,936,511 | 0 | 0 | 0 | 73,251,615 |
| <PREFERRED-MANDATORY> | 0 | 0 | 0 | 0 | 0 |
| <PREFERRED> | 0 | 0 | 0 | 0 | 20,931,013 |
| <COMMON> | 1 | 0 | 0 | 0 | 1 |
| <OTHER-SE> | (15,002,757) | 0 | 0 | 0 | (19,877,209) |
| <TOTAL-LIABILITY-AND-EQUITY> | 51,776,780 | 0 | 0 | 0 | 77,296,287 |
| <SALES> | 0 | 7,084,742 | 8,827,680 | 12,359,503 | 15,126,031 |
| <TOTAL-REVENUES> | 0 | 7,084,742 | 8,827,680 | 12,359,503 | 15,126,031 |
| <CGS> | 0 | (908,083) | (1,124,225) | (1,512,885) | (1,890,029) |
| <TOTAL-COSTS> | 0 | (908,083) | (1,124,225) | (1,512,885) | (1,890,029) |
| <OTHER-EXPENSES> | 0 | 4,845,814 | 6,289,025 | 9,649,551 | 12,037,654 |
| <LOSS-PROVISION> | 0 | 332,452 | 312,296 | 472,553 | 524,360 |
| <INTEREST-EXPENSE> | 0 | 1,822,038 | 2,429,628 | 3,613,872 | 4,194,956 |
| <INCOME-PRETAX> | 0 | (437,476) | (928,177) | (2,363,079) | (2,889,223) |
| <INCOME-TAX> | 0 | 0 | 0 | 0 | 0 |
| <INCOME-CONTINUING> | 0 | (437,476) | (928,177) | (2,363,079) | (2,889,223) |
| <DISCONTINUED> | 0 | 0 | 0 | 0 | 0 |
| <EXTRAORDINARY> | 0 | 0 | (1,985,229) | 0 | (1,985,229) |
| <CHANGES> | 0 | 0 | 0 | 0 | 0 |
| <NET-INCOME> | 0 | (437,476) | (2,913,406) | (2,363,079) | (4,874,452) |
| <EPS-PRIMARY> | 0 | 0 | 0 | 0 | 0 |
| <EPS-DILUTED> | 0 | 0 | 0 | 0 | 0 |